

Port of Houston Authority
Income Statement
Current Month Actual vs. Prior Year
(\$ in thousands)

| | April | | 2012 vs. 2011 | % |
|---|-----------------|-----------------|------------------|--------------|
| | 2012 | 2011 | | |
| Operating Revenues | | | | |
| Container Terminals | \$ 10,370 | \$ 11,729 | \$ (1,359) | (12) |
| Turning Basin Terminals | 3,827 | 2,927 | 900 | 31 |
| Bulk | 211 | 66 | 145 | 220 |
| Leases | 1,969 | 1,927 | 42 | 2 |
| Other | 1,806 | 780 | 1,026 | 132 |
| Total Operating Revenues | <u>18,183</u> | <u>17,429</u> | <u>754</u> | <u>4</u> |
| Operating Expenses | | | | |
| Container Terminals | 5,371 | 5,192 | 179 | 3 |
| Turning Basin Terminals | 921 | 1,089 | (168) | (15) |
| Bulk | 24 | 35 | (11) | (31) |
| Leases | 121 | 134 | (13) | (10) |
| Other | 556 | 613 | (57) | (9) |
| Pension and Other Retirement Benefits | 587 | 765 | (178) | (23) |
| Depreciation and Amortization | 4,465 | 4,336 | 129 | 3 |
| Total Operating Expenses | <u>12,045</u> | <u>12,164</u> | <u>(119)</u> | <u>(1)</u> |
| Operating Income | 6,138 | 5,265 | 873 | 17 |
| General & Administrative Expenses | | | | |
| G&A Expenses | 3,500 | 2,390 | 1,110 | 46 |
| Pension and Other Retirement Benefits | 728 | 977 | (249) | (25) |
| Depreciation | 338 | 276 | 62 | 22 |
| Total G&A Expenses | <u>4,566</u> | <u>3,643</u> | <u>923</u> | <u>25</u> |
| Net Operating Income / (Loss) | 1,572 | 1,622 | (50) | (3) |
| Nonoperating Revenues (Expenses) | 146 | (1,702) | 1,848 | (109) |
| Income before contributions and transfers | 1,718 | (80) | 1,798 | (2,248) |
| Contributions (to)/from Federal/State Agencies | (373) | (255) | (118) | (46) |
| Net Income / (Loss) | <u>\$ 1,345</u> | <u>\$ (335)</u> | <u>\$ 1,680</u> | <u>(501)</u> |
| Pro Forma Cash Flow | | | | |
| Net Income | \$ 1,345 | \$ (335) | | |
| Add Depreciation and Amortization | 4,803 | 4,612 | | |
| Add back POHAIC non-cash writeoff | | 1,986 | | |
| Pro Forma Cash Flow | <u>\$ 6,148</u> | <u>\$ 6,263</u> | | |

Port of Houston Authority
Income Statement
Year to Date Actual vs. Prior Year
(\$ in thousands)

| | April | | | | | April | | |
|---|-----------|-----------|------------------|-------|-----------|----------|------------------|---|
| | 2012 | 2011 | 2012 vs. 2011 | % | | 2010 | 2012 vs. 2010 | % |
| Operating Revenues | | | | | | | | |
| Container Terminals | \$ 42,053 | \$ 44,172 | \$ (2,119) | (5) | \$ 37,909 | \$ 4,144 | 11 | |
| Turning Basin Terminals | 15,438 | 11,446 | 3,992 | 35 | 8,817 | 6,621 | 75 | |
| Bulk | 1,080 | 1,007 | 73 | 7 | 858 | 222 | 26 | |
| Leases | 7,799 | 7,494 | 305 | 4 | 6,879 | 920 | 13 | |
| Other | 6,174 | 3,066 | 3,108 | 101 | 3,415 | 2,759 | 81 | |
| Total Operating Revenues | 72,544 | 67,185 | 5,359 | 8 | 57,878 | 14,666 | 25 | |
| Operating Expenses | | | | | | | | |
| Container Terminals | 19,727 | 19,897 | (170) | (1) | 18,874 | 853 | 5 | |
| Turning Basin Terminals | 3,921 | 4,811 | (890) | (18) | 4,335 | (414) | (10) | |
| Bulk | 77 | 146 | (69) | (47) | 95 | (18) | (19) | |
| Leases | 267 | 584 | (317) | (54) | 484 | (217) | (45) | |
| Other | 2,277 | 2,346 | (69) | (3) | 2,013 | 264 | 13 | |
| Pension and Other Retirement Benefits | 2,347 | 3,059 | (712) | (23) | 3,156 | (809) | (26) | |
| Depreciation and Amortization | 17,290 | 17,673 | (383) | (2) | 14,556 | 2,734 | 19 | |
| Total Operating Expenses | 45,906 | 48,516 | (2,610) | (5) | 43,513 | 2,393 | 5 | |
| Operating Income | 26,638 | 18,669 | 7,969 | | 14,365 | 12,273 | 85 | |
| General & Administrative Expenses | | | | | | | | |
| G&A Expenses | 13,448 | 9,343 | 4,105 | 44 | 9,547 | 3,901 | 41 | |
| Pension and Other Retirement Benefits | 2,910 | 3,910 | (1,000) | (26) | 4,533 | (1,623) | (36) | |
| Depreciation | 1,210 | 1,201 | 9 | 1 | 1,063 | 147 | 14 | |
| Total G&A Expenses | 17,568 | 14,454 | 3,114 | 22 | 15,143 | 2,425 | 16 | |
| Net Operating Income (Loss) | 9,070 | 4,215 | 4,855 | 115 | (778) | 9,848 | (1,266) | |
| Nonoperating Revenues (Expenses) | 1,948 | (1,070) | 3,018 | (282) | 4,864 | (2,916) | (60) | |
| Income before Contributions and Adjustments | 11,018 | 3,145 | 7,873 | 250 | 4,086 | 6,932 | 170 | |
| Contributions (to)/from Federal/State Agencies | 413 | (403) | 816 | 202 | 382 | 31 | 100 | |
| Net Income | \$ 11,431 | \$ 2,742 | \$ 8,689 | 317 | \$ 4,468 | \$ 6,963 | 156 | |
| Pro Forma Cash Flow | | | | | | | | |
| Net Income | \$ 11,431 | \$ 2,742 | | | \$ 4,468 | | | |
| Add Depreciation and Amortization | 18,500 | 18,874 | | | 15,619 | | | |
| Add back POHAIC non-cash writeoff | | 1,986 | | | | | | |
| Pro Forma Cash Flow | \$ 29,931 | \$ 23,602 | | | \$ 20,087 | | | |

Port of Houston Authority
Balance Sheet
(\$ in thousands)

| | <u>April 30,</u> <u>2012</u> | <u>December 31,</u> <u>2011</u> |
|------------------------------------|---------------------------------|------------------------------------|
| Current Assets | | |
| Cash & Cash Equivalents | \$ 116,513 | \$ 200,520 |
| Short-Term Investments | 105,072 | 30,072 |
| Trade Accounts & Other Receivables | 20,013 | 24,051 |
| Other | 7,172 | 4,869 |
| Total Current Assets | <u>248,770</u> | <u>259,512</u> |
| Restricted Assets | <u>116,690</u> | <u>116,967</u> |
| Property | | |
| Land, Facilities & Equipment | 1,891,972 | 1,890,988 |
| CIP | 74,297 | 61,592 |
| Accumulated Depreciation | <u>(607,803)</u> | <u>(590,403)</u> |
| Property, Net | <u>1,358,466</u> | <u>1,362,177</u> |
| Long-Term Investments | <u>87,469</u> | <u>65,197</u> |
| Other Assets | | |
| Deferred Charges | 573 | 4,045 |
| Industrial Agreements | 3,721 | 3,837 |
| Other | <u>1,287</u> | <u>1,993</u> |
| Total Other Assets | <u>5,581</u> | <u>9,875</u> |
| TOTAL ASSETS | <u><u>\$ 1,816,976</u></u> | <u><u>\$ 1,813,728</u></u> |

**Port of Houston Authority
Balance Sheet**

(\$ in thousands)

| | <u>April 30, 2012</u> | <u>December 31, 2011</u> |
|--|---------------------------|------------------------------|
| Current Liabilities | | |
| Accounts Payable | \$ 6,010 | \$ 13,834 |
| Other Current Liabilities | 6,578 | 9,314 |
| Total Current Liabilities | <u>12,588</u> | <u>23,148</u> |
| Current Liabilities (Restricted Assets) | | |
| Current Maturities of Long-Term Debt | 13,905 | 13,905 |
| Accrued Interest Payable | 3,171 | 9,396 |
| Contract payables and accrued liabilities | 4,512 | 4,066 |
| Total Restricted Current Liabilities | <u>21,588</u> | <u>27,367</u> |
| Long-Term Debt, net of Current Maturities | <u>763,698</u> | <u>764,312</u> |
| Other Non-Current Liabilities | | |
| Advances from Developer (Exxon) | 250 | 1,551 |
| Accrued Vacation and Sick Leave | 5,026 | 5,162 |
| OPEB Obligation | 42,643 | 40,096 |
| Other | 6,419 | 5,946 |
| Total Other Non-Current Liabilities | <u>54,338</u> | <u>52,755</u> |
| TOTAL LIABILITIES | <u>852,212</u> | <u>867,582</u> |
| Net Assets | | |
| Invested in Capital Assets, net of debt | 580,863 | 583,960 |
| Restricted for Capital | 52,790 | 60,204 |
| Restricted for Debt Service | 46,042 | 41,455 |
| Restricted for Other | 323 | 196 |
| Unrestricted Net Assets | 284,746 | 260,331 |
| Total Net Assets | <u>964,764</u> | <u>946,146</u> |
| TOTAL LIABILITIES AND NET ASSETS | <u>\$ 1,816,976</u> | <u>\$ 1,813,728</u> |