

# 2014 2nd Quarter Reforecast

Port of Houston Authority  
July 1, 2014



## 2014 2<sup>nd</sup> Quarter Reforecast Revenue (000's)

	2013 Budget Scenario 3	2013 Audited	2014 Budget	2014 Actual Jun YTD	2014 Reforecast	2014 Variance	2014 Variance %
Container Terminals	\$149,587	\$149,222	\$161,759	\$79,018	\$164,104	\$2,345	1.5%
Turning Basin Terminals	45,546	54,210	56,557	30,335	58,512	1,955	3.5%
Lease Revenues	23,548	16,318	15,340	10,111	20,471	5,131	33.4%
Harbor Fees	6,125	6,029	6,255	3,073	6,200	(55)	(0.9%)
Channel Development	4,675	5,182	6,888	1,090	3,370	(3,518)	(51.1%)
Other Revenues	964	871	2,322	773	2,280	(42)	(1.8%)
<b>Total Operating Revenues</b>	<b>\$230,445</b>	<b>\$231,832</b>	<b>\$249,121</b>	<b>\$124,400</b>	<b>\$254,937</b>	<b>\$5,816</b>	<b>2.3%</b>
Non-Operating (Federal Grants, Insurance, Interest Income)	21,423	22,316	6,804	3,027	7,835	1,031	15.2%
<b>Total Revenue</b>	<b>\$251,868</b>	<b>\$254,148</b>	<b>\$255,925</b>	<b>\$127,427</b>	<b>\$262,772</b>	<b>\$6,847</b>	<b>2.7%</b>

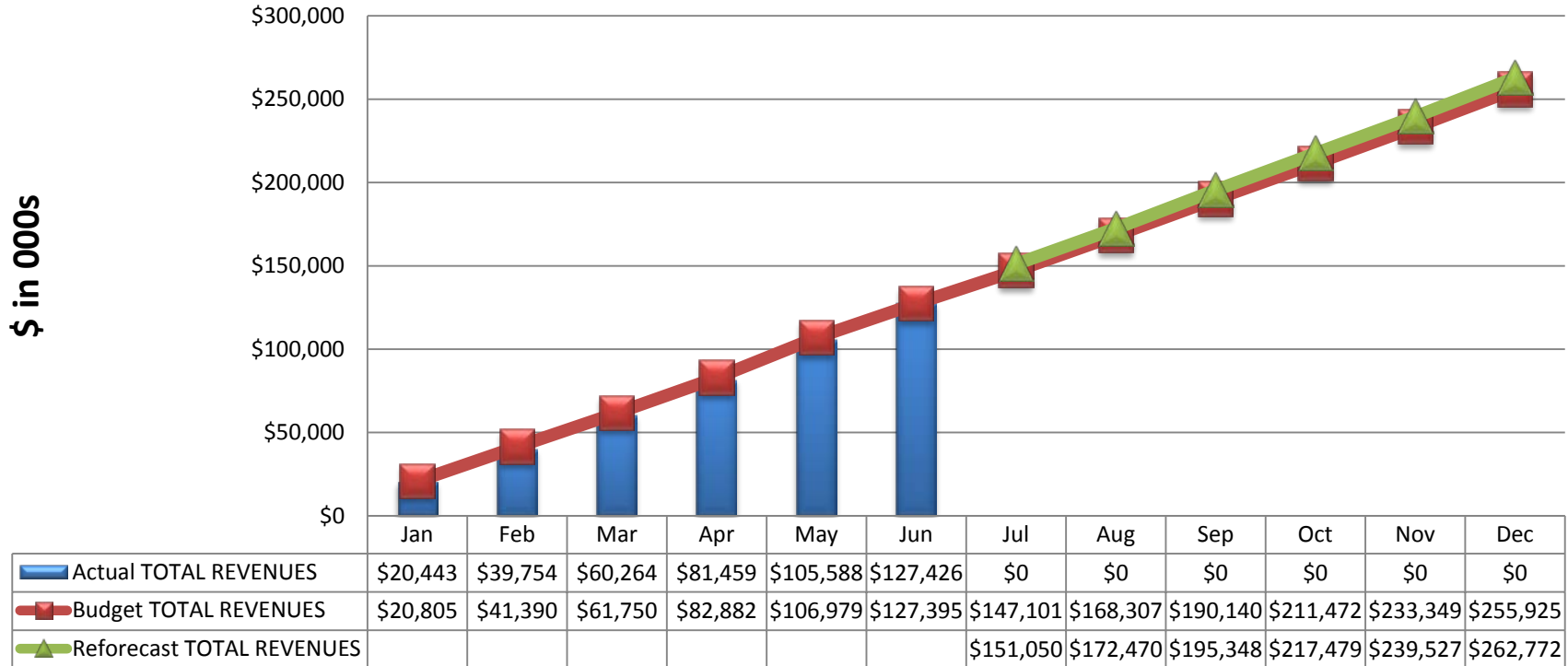
# 2014 2<sup>nd</sup> Quarter Reforecast

## Revenue (000's)

<b>2014 Budget</b>		<b>\$255,925</b>
<b>Container Terminals</b>		
Full Container Receipt/Delivery	3,179	
Dockage	1,784	
Tenant Assessment	(1,292)	
Rent/Lease	(2,097)	
Other Container Terminal Revenues	771	<b>2,345</b>
<b>Turning Basin Terminals</b>		
Dockage	1,152	
Wharfage	966	
Security Fees	512	
Rent/Lease	(820)	
Other Turning Basin Terminal Revenues	145	<b>1,955</b>
<b>Lease Revenues</b>		
Usage Fees	2,401	
Rent/Lease	1,655	
Other Lease Revenues	1,075	<b>5,131</b>
<b>Harbor Fees</b>		
Harbor Fees	(55)	<b>(55)</b>
<b>Channel Development</b>		
DMA Fees	(3,735)	
Other Channel Development Revenue	217	<b>(3,518)</b>
<b>Other Revenue</b>		
Other Revenue	(42)	<b>(42)</b>
<b>Non-Operating</b>		
Interest Income - Securities Current Fund	1,436	
Refund of Expenses	524	
Refund of Insurance	1,005	
Income from Federal Funds	(2,005)	
Other Non Operating Revenues	71	<b>1,031</b>
<b>2014 Reforecast</b>		<u>6,847</u> <b>\$262,772</b>

# 2014 2<sup>nd</sup> Quarter Reforecast Revenue (000's)

## PHA Total Revenues



# 2014 2<sup>nd</sup> Quarter Reforecast

## Total Expense (000's)

	2013 Budget Scenario 3	2013 Audited	2014 Budget	2014 Actual Jun YTD	2014 Reforecast	2014 Variance	2014 Variance %
Salaries	\$57,750	\$56,751	\$60,318	\$29,044	\$60,801	\$483	0.8%
Benefits	22,202	21,513	20,245	11,605	20,855	610	3.0%
Retirement Benefits	15,965	15,708	16,079	7,179	14,475	(1,604)	(10.0%)
Depreciation & Amortization	56,469	55,785	59,045	27,942	57,647	(1,398)	(2.4%)
Terminal & Asset Maintenance	16,535	13,579	19,898	6,922	17,326	(2,572)	(12.9%)
Fees & Services	12,583	13,386	12,539	5,735	13,008	469	3.7%
Insurance	4,910	4,853	4,804	2,354	4,751	(53)	(1.1%)
Utilities	4,185	3,923	4,226	2,064	4,239	13	0.3%
Fuel	3,259	3,931	3,420	1,862	3,665	245	7.2%
Consulting Fees	5,170	2,291	3,257	818	2,826	(431)	(13.2%)
Discretionary Expenses	12,838	12,154	15,559	5,957	15,543	(16)	(0.1%)
Allocations	(1,377)	(873)	(1,265)	(383)	(1,016)	249	(19.7%)
<b>Total Expenses Operations and G&amp;A</b>	<b>\$210,489</b>	<b>\$203,001</b>	<b>\$218,125</b>	<b>\$101,099</b>	<b>\$214,120</b>	<b>(\$4,005)</b>	<b>(1.8%)</b>
<b>Non-Operating Expenses</b>	<b>5,876</b>	<b>6,664</b>	<b>1,330</b>	<b>(1,639)</b>	<b>(228)</b>	<b>(1,558)</b>	<b>(117.1%)</b>
<b>Net Expense</b>	<b>\$216,365</b>	<b>\$209,665</b>	<b>\$219,455</b>	<b>\$99,460</b>	<b>\$213,892</b>	<b>(\$5,563)</b>	<b>(2.5%)</b>

# 2014 2<sup>nd</sup> Quarter Reforecast

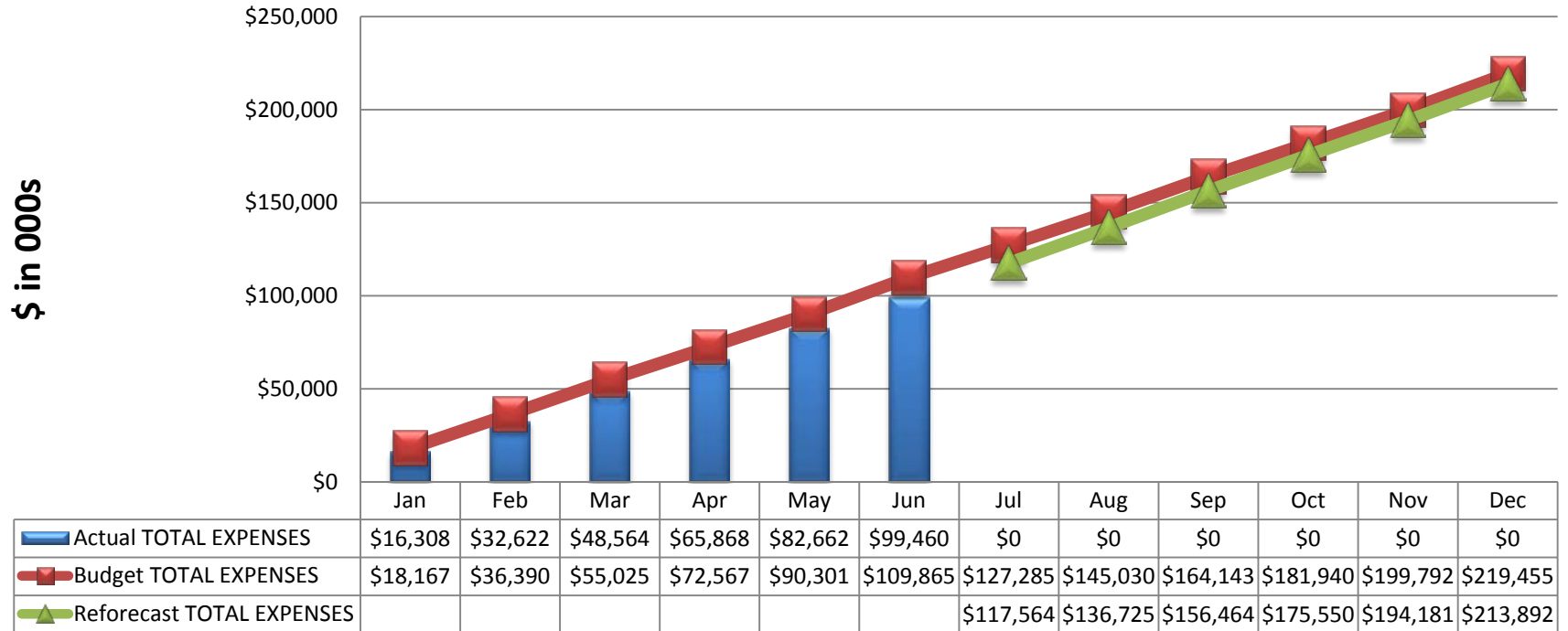
## Total Expense (000's)

<b>2014 Budget</b>					<b>\$219,455</b>
<b>Salaries &amp; Benefits</b>					
ILA Labor		1,111			
All Other Salaries & Benefits		(18)	<b>1,093</b>		
<b>Retirement Benefits</b>					
Pension Contribution		(1,604)	<b>(1,604)</b>		
<b>Depreciation &amp; Amortization</b>					
Depreciation		(1,120)			
Amortization		(278)	<b>(1,398)</b>		
<b>Terminal &amp; Asset Maintenance</b>					
Wharf Maintenance-Contractor		(1,244)			
Demolition		(1,477)			
Road Maintenance-Contractor		(646)			
Machinery & Equipment Maintenance-Contractor		(665)			
Machinery & Equipment Maintenance-Parts & Supplies		1,529			
All Other Terminal & Asset Maintenance		(69)	<b>(2,572)</b>		
<b>Fees &amp; Services</b>					
Fees & Services		740			
Construction Permits & License Fees		200			
Legal Fees		(558)			
All Other Fees & Services		87	<b>469</b>		
<b>Non-Operating</b>					
Unrealized Gain on Investments		(1,377)			
Interest Expense		(1,600)			
Contributions to State or Local Agencies		1,432			
All Other Non-Operating		(13)	<b>(1,558)</b>		
<b>All Other Expenses</b>					
All Other		7	<b>7</b>		
					<u>(5,563)</u>
<b>2014 Reforecast</b>					<b>\$213,892</b>

# 2014 2<sup>nd</sup> Quarter Reforecast

## Total Expense (000's)

### PHA Total Expenses



# 2014 2<sup>nd</sup> Quarter Reforecast

## Operations Expense (000's)

	2013 Budget Scenario 3	2013 Audited	2014 Budget	2014 Actual Jun YTD	2014 Reforecast	2014 Variance	2014 Variance %
Salaries	\$41,950	\$41,741	\$44,167	\$21,558	\$44,744	\$577	1.3%
Benefits	16,089	15,834	14,887	8,451	15,370	483	3.2%
Retirement Benefits	7,143	6,825	7,293	3,206	6,390	(903)	(12.4%)
Depreciation & Amortization	53,773	53,217	55,953	26,586	54,666	(1,287)	(2.3%)
Terminal & Asset Maintenance	15,834	13,182	18,746	6,541	16,189	(2,557)	(13.6%)
Fees & Services	6,874	7,590	6,382	3,754	7,440	1,058	16.6%
Insurance	4,426	4,374	4,281	2,079	4,210	(71)	(1.7%)
Utilities	3,902	3,673	3,944	1,935	3,970	26	0.7%
Fuel	3,245	3,931	3,357	1,846	3,624	267	8.0%
Consulting Fees	2,499	493	819	279	735	(84)	(10.3%)
Discretionary Expenses	6,414	6,611	6,582	2,810	7,169	587	8.9%
Allocations	834	443	677	180	519	(158)	(23.3%)
<b>Total Operating Expenses</b>	<b>\$162,983</b>	<b>\$157,914</b>	<b>\$167,088</b>	<b>\$79,225</b>	<b>\$165,026</b>	<b>(\$2,062)</b>	<b>(1.2%)</b>



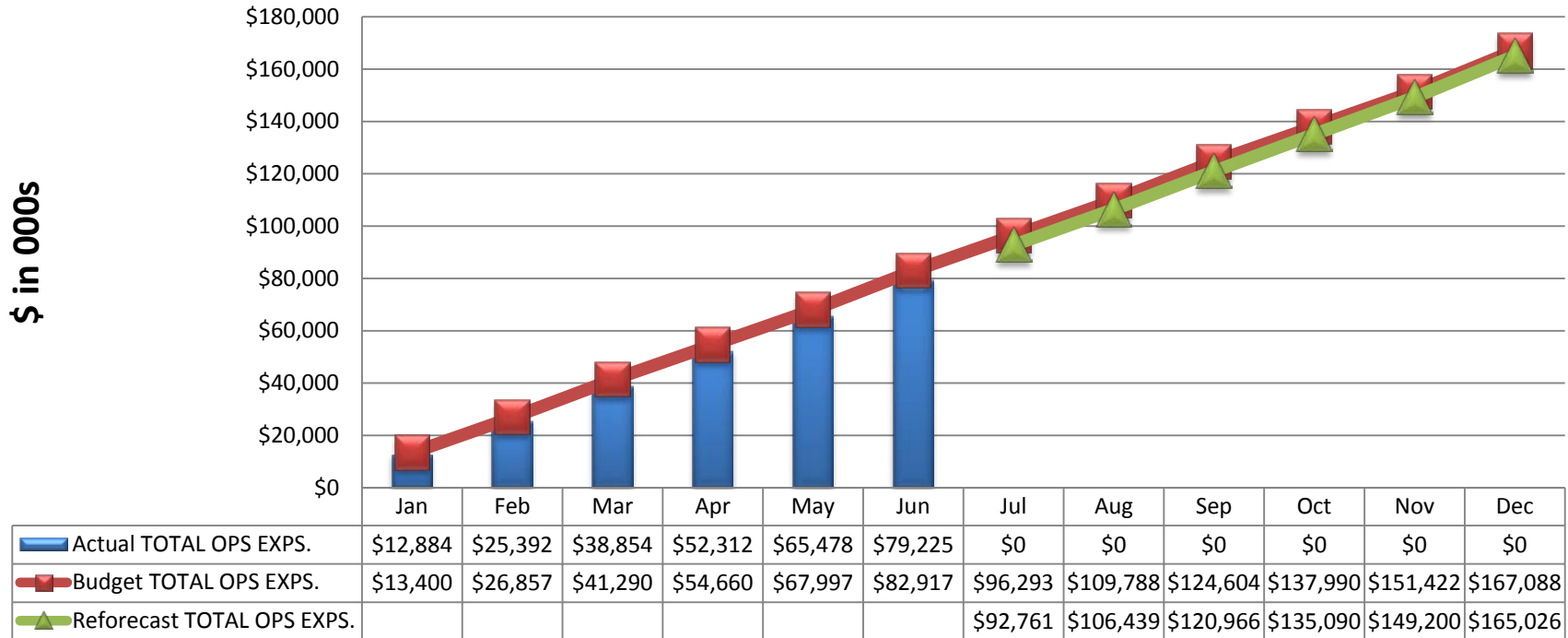
# 2014 2<sup>nd</sup> Quarter Reforecast

## Operations Expense (000's)

<b>2014 Budget</b>			<b>\$167,088</b>
<b>Salaries &amp; Benefits</b>			
ILA Labor	1,109		
All Other Salaries & Benefits	(49)	<b>1,060</b>	
<b>Retirement Benefits</b>			
Pension Contribution	(903)	<b>(903)</b>	
<b>Depreciation &amp; Amortization</b>			
Depreciation	(1,008)		
Amortization	(279)	<b>(1,287)</b>	
<b>Terminal &amp; Asset Maintenance</b>			
Wharf Maintenance-Contractor	(1,244)		
Demolition	(1,227)		
Road Maintenance-Contractor	(653)		
Machinery & Equipment Maintenance-Contractor	(665)		
Machinery & Equipment Maintenance-Parts & Supplies	1,529		
All Other Terminal & Asset Maintenance	(297)	<b>(2,557)</b>	
<b>Fees &amp; Services</b>			
Fees & Services	849		
Construction Permits & License Fees	200		
All Other Fees & Services	9	<b>1,058</b>	
<b>Discretionary Expenses</b>			
Market Development Fund	952		
Bayport User Fees	(158)		
All Other Discretionary Expenses	(207)	<b>587</b>	
<b>All Other Expenses</b>			
All Other	(20)	<b>(20)</b>	
<b>2014 Reforecast</b>			<u>          (2,062)</u> <b>\$165,026</b>

# 2014 2<sup>nd</sup> Quarter Reforecast Operations Expense (000's)

## PHA Operations Expense



# 2014 2<sup>nd</sup> Quarter Reforecast

## G&A Expense (000's)

	<u>2013 Budget Scenario 3</u>	<u>2013 Audited</u>	<u>2014 Budget</u>	<u>2014 Actual Jun YTD</u>	<u>2014 Reforecast</u>	<u>2014 Variance</u>	<u>2014 Variance %</u>
Salaries	\$15,799	\$15,010	\$16,151	\$7,486	\$16,057	(\$94)	(0.6%)
Benefits	6,112	5,679	5,358	3,154	5,487	129	2.4%
Retirement Benefits	8,823	8,884	8,786	3,973	8,083	(703)	(8.0%)
Depreciation & Amortization	2,696	2,568	3,092	1,356	2,981	(111)	(3.6%)
Terminal & Asset Maintenance	700	398	1,152	382	1,137	(15)	(1.3%)
Fees & Services	5,709	5,796	6,156	1,981	5,569	(587)	(9.5%)
Insurance	484	479	523	275	541	18	3.4%
Utilities	283	250	282	128	269	(13)	(4.6%)
Fuel	15	0	63	17	42	(21)	(33.3%)
Consulting Fees	2,671	1,798	2,438	539	2,091	(347)	(14.2%)
Discretionary Expenses	6,424	5,543	8,977	3,147	8,374	(603)	(6.7%)
Allocations	(2,211)	(1,318)	(1,941)	(564)	(1,534)	407	(21.0%)
<b>Total G&amp;A Expenses</b>	<b>\$47,505</b>	<b>\$45,087</b>	<b>\$51,037</b>	<b>\$21,874</b>	<b>\$49,097</b>	<b>(\$1,940)</b>	<b>(3.8%)</b>

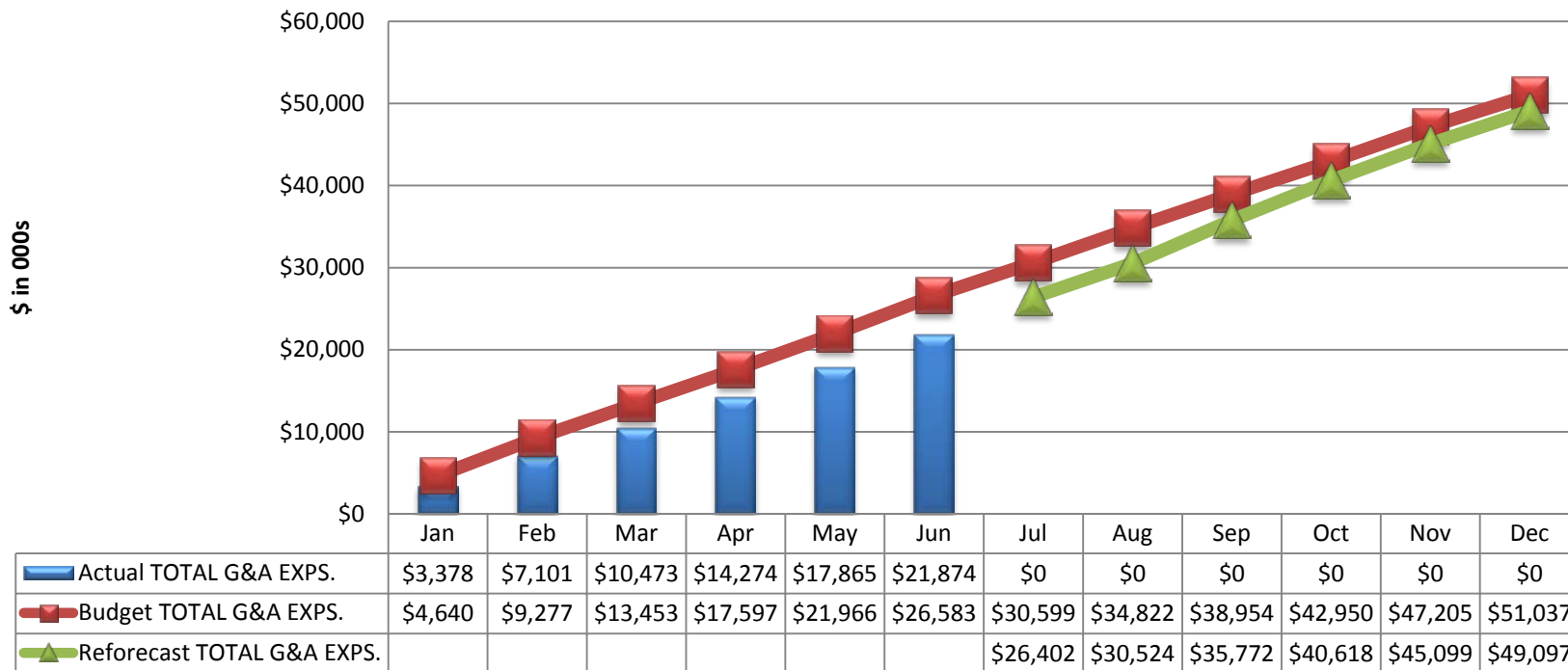
# 2014 2<sup>nd</sup> Quarter Reforecast

## G&A Expense (000's)

<b>2014 Budget</b>			<b>\$51,037</b>
<b>Retirement Benefits</b>			
Pension Contribution	(703)	<b>(703)</b>	
<b>Fees &amp; Services</b>			
Legal Fees	(558)		
All Other Fees & Services	(29)	<b>(587)</b>	
<b>Consulting Fees</b>			
Consulting Fees	(347)	<b>(347)</b>	
<b>Discretionary Expenses</b>			
Advertising Media	(514)		
All Other Discretionary Expenses	(89)	<b>(603)</b>	
<b>All Other Expenses</b>			
All Other	300	<b>300</b>	
			<u>(1,940)</u>
<b>2014 Reforecast</b>			<b>\$49,097</b>

# 2014 2<sup>nd</sup> Quarter Reforecast G&A Expense (000's)

## PHA G&A Expense



## 2014 2<sup>nd</sup> Quarter Reforecast Income Statement (000's)

	<b>2013 Budget Scenario 3</b>	<b>2013 Audited</b>	<b>2014 Budget</b>	<b>2014 YTD Actual</b>	<b>2014 Reforecast</b>	<b>Variance</b>	<b>Variance %</b>
Operating Revenue*	\$230,445	\$231,832	\$249,121	\$124,400	\$254,937	\$5,816	2.3%
Less: Operating Expense	162,983	157,914	167,088	79,225	165,026	(2,062)	(1.2%)
Operating Income	67,462	73,918	82,033	45,175	89,911	7,878	9.6%
Less: General & Administrative Expenses	47,505	45,087	51,037	21,874	49,097	(1,940)	(3.8%)
Net Operating Income	19,957	28,831	30,996	23,301	40,814	9,818	31.7%
Non-Operating Revenue (Expense)	2,187	3,754	(671)	4,877	5,355	6,026	(898.1%)
Income before Contributions & Transfers	22,144	32,585	30,325	28,178	46,169	15,844	52.2%
Contributions (to)/from Federal/State Agencies	13,360	11,897	6,145	(212)	2,708	(3,437)	(55.9%)
<b>Net Income</b>	<b>\$35,504</b>	<b>\$44,482</b>	<b>\$36,470</b>	<b>\$27,966</b>	<b>\$48,877</b>	<b>\$12,407</b>	<b>34.0%</b>
<b>Cash Flow</b>	<b>\$96,020</b>	<b>\$103,597</b>	<b>\$94,515</b>	<b>\$53,831</b>	<b>\$104,147</b>	<b>\$9,631</b>	<b>10.2%</b>

\*Includes G&A Revenues

# 2014 2<sup>nd</sup> Quarter Reforecast

## Income Statement (000's)

**2014 Budget**

**\$36,470**

Full Container Receipt/Delivery	3,179	
Dockage	2,936	
Usage Fees	2,401	
Pension Contribution	1,604	
Interest Expense	1,600	
Demolition	1,477	
Interest Income - Securities Current Fund	1,436	
Depreciation	1,398	
Unrealized Gain on Investments	1,377	
Wharf Maintenance-Contractor	1,244	
Other Lease Revenues	1,075	
Refund of Insurance	1,005	
Wharfage	966	
DMA Fees	(3,735)	
Income from Federal Funds	(2,005)	
Machinery & Equipment Maintenance-Parts & Supplies	(1,529)	
Contributions to State or Local Agencies	(1,432)	
Tenant Assessment	(1,292)	
Rent/Lease	(1,262)	
Fees & Services	(772)	
Other	2,736	

**12,407**

12,407

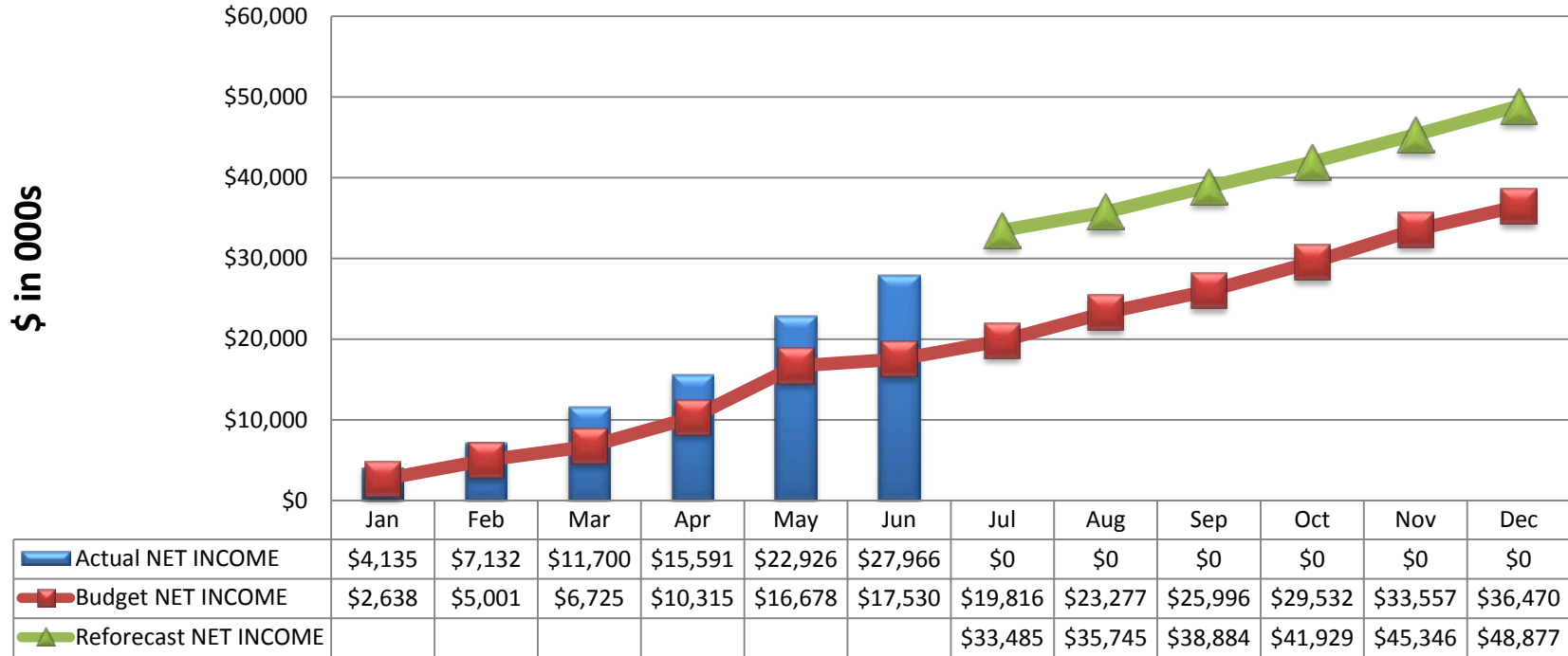
**\$48,877**

**2014 Reforecast**

# 2014 2<sup>nd</sup> Quarter Reforecast

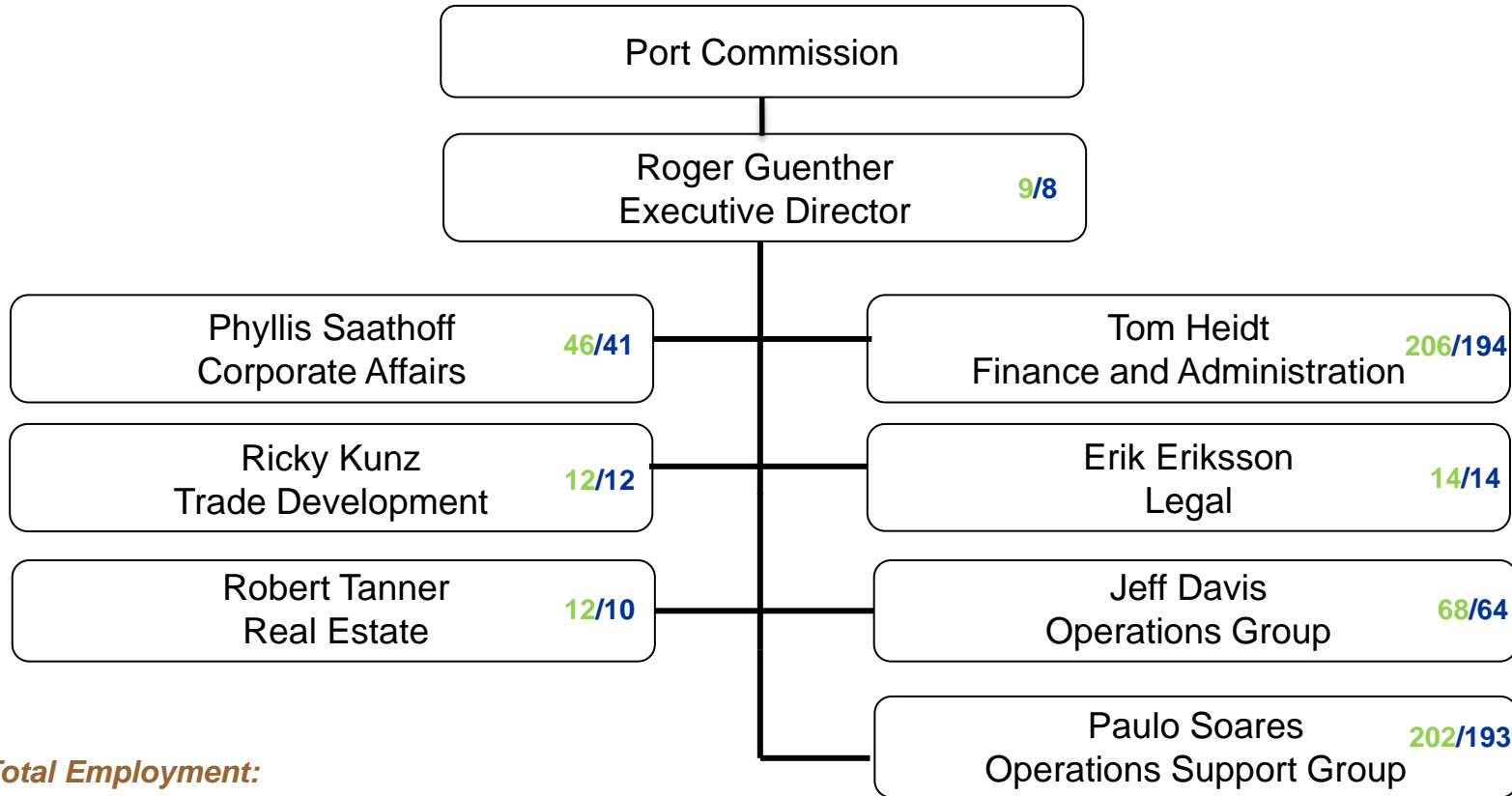
## Net Income (000's)

### PHA Net Income





# 2014 2<sup>nd</sup> Quarter Reforecast PHA Organizational Structure



**Total Employment:**

2014 Reforecast = 569

2014 June Actual = 536

2014 Budget = 569

2013 Budget = 586

2013 Actual = 532

2012 Budget = 606

2012 Actual = 542

# 2014 2<sup>nd</sup> Quarter Reforecast

## Capital (000's)

	2014 Budget	2014 Reforecast
Channel Development	\$132,825	\$72,225
Bayport Terminal	122,454	27,120
Turning Basin Terminals	25,839	13,762
Barbours Cut Terminal	21,077	19,178
Bayport Railroad	6,775	7,110
Engineering	4,475	5,232
Information Technology	3,150	3,050
HSSE	3,135	3,673
Executive Office Building	1,540	385
Miscellaneous Rents	300	100
Other	3,140	3,023
<b>Total Capital</b>	<b>\$324,710</b>	<b>\$154,858</b>
<b>Grant Reimbursements</b>	<b>(3,868)</b>	<b>(3,868)</b>
<b>Net Capital</b>	<b>\$320,842</b>	<b>\$150,990</b>

# 2014 2<sup>nd</sup> Quarter Reforecast

## Capital (000's)

<b>2014 Capital – Budget</b>		<b>\$324,710</b>
2013 projects moved to 2014		2,542
2014 projects moved to 2013		(2,121)
New projects		
BPT & BCT Widen & Deepen	3,300	
BPTCruise-Various	1,285	
Other	1,842	6,427
Dropped projects		
SUE Mapping	(1,400)	
Exec. Off. Build Out	(1,225)	
Storage & SAN Expansion	(500)	
Other	(475)	(3,600)
Projects delayed to other years		
BPT Wharf 2 Extension	(92,851)	
Repalce Fenders CD 17	(3,000)	
TB-Concrete Repair of Spalling	(8,725)	
Other	(1,351)	(105,927)
Project awarded for less		(4,578)
Pre-award budget change		
BPT & BCT Widen & Deepen	(66,580)	
Other	771	(65,809)
Post award budget change		3,214
<b>2014 Capital – Reforecast</b>		<b>\$154,858</b>

# 2014 2<sup>nd</sup> Quarter Reforecast

## Executive (000's)

	2013 Budget Scenario 3	2013 Audited	2014 Budget	2014 Actual Jun YTD	2014 Reforecast	2014 Variance	2014 Variance %
Salaries	\$698	\$680	\$797	\$406	\$887	\$90	11.3%
Benefits	206	164	188	152	264	76	40.4%
Retirement Benefits	255	243	301	139	294	(7)	(2.3%)
Fees & Services	87	63	128	5	74	(54)	(42.2%)
Insurance	9	8	5	3	5	0	3.9%
Consulting Fees	50	0	100	0	160	60	60.0%
Discretionary Expenses	204	177	214	57	183	(31)	(14.5%)
<b>Net Expense</b>	<b>\$1,509</b>	<b>\$1,335</b>	<b>\$1,733</b>	<b>\$762</b>	<b>\$1,867</b>	<b>\$134</b>	<b>7.8%</b>

## 2014 2<sup>nd</sup> Quarter Reforecast Legal (000's)

	<b>2013 Budget Scenario 3</b>	<b>2013 Audited</b>	<b>2014 Budget</b>	<b>2014 Actual Jun YTD</b>	<b>2014 Reforecast</b>	<b>2014 Variance</b>	<b>2014 Variance %</b>
Salaries	\$1,266	\$1,276	\$1,324	\$635	\$1,316	(\$8)	(0.6%)
Benefits	430	399	393	238	400	8	1.9%
Retirement Benefits	482	445	535	236	467	(69)	(12.8%)
Depreciation & Amortization	0	0	47	0	47	0	0.0%
Terminal & Asset Maintenance	51	43	21	0	21	0	0.0%
Fees & Services	2,368	2,596	2,243	549	1,726	(517)	(23.1%)
Insurance	16	16	7	4	7	0	0.7%
Consulting Fees	55	0	20	0	20	0	0.0%
Discretionary Expenses	136	268	100	35	77	(23)	(23.0%)
<b>Net Expense</b>	<b>\$4,804</b>	<b>\$5,043</b>	<b>\$4,690</b>	<b>\$1,697</b>	<b>\$4,081</b>	<b>(\$609)</b>	<b>(13.0%)</b>

# 2014 2<sup>nd</sup> Quarter Reforecast

## Finance and Administration (000's)

	2013 Budget Scenario 3	2013 Audited	2014 Budget	2014 Actual Jun YTD	2014 Reforecast	2014 Variance	2014 Variance %
Salaries	\$11,838	\$11,555	\$12,718	\$6,176	\$12,988	\$270	2.1%
Benefits	5,005	4,835	4,622	2,694	4,694	72	1.6%
Retirement Benefits	6,898	7,003	7,258	3,310	6,745	(513)	(7.1%)
Depreciation & Amortization	4,957	4,671	5,515	2,521	5,319	(196)	(3.6%)
Equipment & Terminal Maintenance	493	186	533	157	703	169	31.8%
Fees & Services	7,930	8,265	7,999	3,982	8,534	535	6.7%
Insurance	724	714	605	307	600	(4)	(0.7%)
Utilities	96	91	99	50	104	5	4.7%
Fuel	0	23	184	90	213	30	16.1%
Consulting Fees	561	404	306	65	305	(1)	(0.3%)
Discretionary Expenses	2,500	2,395	2,192	819	2,283	91	4.2%
<b>Gross Expense</b>	<b>\$41,002</b>	<b>\$40,142</b>	<b>\$42,031</b>	<b>\$20,171</b>	<b>\$42,488</b>	<b>\$458</b>	<b>1.1%</b>
Allocations	(7,606)	(7,060)	(8,408)	(3,884)	(8,136)	272	(3.2%)
<b>Net Expense</b>	<b>\$33,396</b>	<b>\$33,082</b>	<b>\$33,623</b>	<b>\$16,287</b>	<b>\$34,352</b>	<b>\$730</b>	<b>2.2%</b>

## 2014 2<sup>nd</sup> Quarter Reforecast Corporate Affairs (000's)

	<u>2013 Budget Scenario 3</u>	<u>2013 Audited</u>	<u>2014 Budget</u>	<u>2014 Actual Jun YTD</u>	<u>2014 Reforecast</u>	<u>2014 Variance</u>	<u>2014 Variance %</u>
Salaries	\$3,186	\$3,011	\$3,514	\$1,553	\$3,403	(\$111)	(3.2%)
Benefits	1,169	1,055	1,130	613	1,093	(37)	(3.3%)
Retirement Benefits	1,205	1,149	1,293	565	1,128	(165)	(12.8%)
Depreciation & Amortization	924	910	1,384	448	1,167	(217)	(15.7%)
Equipment & Terminal Maintenance	98	101	366	99	152	(213)	(58.4%)
Fees & Services	722	650	642	178	813	171	26.6%
Insurance	142	136	144	98	171	27	18.8%
Utilities	19	17	19	8	17	(2)	(8.6%)
Fuel	0	0	48	17	41	(8)	(15.7%)
Consulting Fees	3,737	1,259	2,122	436	1,585	(537)	(25.3%)
Discretionary Expenses	4,967	3,748	7,201	2,493	6,525	(675)	(9.4%)
<b>Gross Expense</b>	<b>\$16,169</b>	<b>\$12,036</b>	<b>\$17,863</b>	<b>\$6,508</b>	<b>\$16,095</b>	<b>(\$1,767)</b>	<b>(9.9%)</b>
Allocations	(475)	(231)	(422)	(26)	(237)	185	(43.8%)
<b>Net Expense</b>	<b>\$15,694</b>	<b>\$11,805</b>	<b>\$17,441</b>	<b>\$6,482</b>	<b>\$15,858</b>	<b>(\$1,582)</b>	<b>(9.1%)</b>

## 2014 2<sup>nd</sup> Quarter Reforecast Trade Development (000's)

	2013 Budget Scenario 3	2013 Audited	2014 Budget	2014 Actual Jun YTD	2014 Reforecast	2014 Variance	2014 Variance %
Salaries	\$941	\$975	\$938	\$525	\$1,011	\$73	7.8%
Benefits	362	335	312	182	315	3	1.0%
Retirement Benefits	357	334	383	169	334	(49)	(12.9%)
Depreciation & Amortization	2,963	2,989	3,133	1,526	3,074	(59)	(1.9%)
Equipment & Terminal Maintenance	1,182	784	0	226	226	226	0.0%
Fees & Services	154	172	166	205	299	132	79.6%
Insurance	138	134	137	64	133	(4)	(3.2%)
Utilities	153	144	200	120	220	20	9.9%
Consulting Fees	388	398	412	293	500	88	21.4%
Discretionary Expenses	744	1,209	1,265	574	2,445	1,181	93.4%
<b>Gross Expense</b>	<b>\$7,382</b>	<b>\$7,474</b>	<b>\$6,946</b>	<b>\$3,884</b>	<b>\$8,557</b>	<b>\$1,611</b>	<b>23.2%</b>
Allocations	145	116	380	153	326	(54)	(14.1%)
<b>Net Expense</b>	<b>\$7,527</b>	<b>\$7,590</b>	<b>\$7,326</b>	<b>\$4,037</b>	<b>\$8,883</b>	<b>\$1,557</b>	<b>21.3%</b>



## 2014 2<sup>nd</sup> Quarter Reforecast Real Estate (000's)

	<b>2013 Budget Scenario 3</b>	<b>2013 Audited</b>	<b>2014 Budget</b>	<b>2014 Actual Jun YTD</b>	<b>2014 Reforecast</b>	<b>2014 Variance</b>	<b>2014 Variance %</b>
Salaries	\$716	\$718	\$691	\$317	\$695	\$4	0.6%
Benefits	299	295	244	144	265	20	8.4%
Retirement Benefits	288	275	280	123	235	(45)	(16.0%)
Depreciation & Amortization	1,221	1,238	882	331	755	(127)	(14.4%)
Equipment & Terminal Maintenance	1,143	206	736	240	973	237	32.2%
Fees & Services	165	170	202	91	212	10	4.7%
Insurance	152	152	157	73	152	(5)	(3.3%)
Utilities	360	337	263	187	319	55	21.0%
Fuel	15	0	15	0	1	(14)	(93.0%)
Consulting Fees	31	0	5	1	16	11	210.0%
Discretionary Expenses	262	300	245	81	143	(102)	(41.7%)
<b>Gross Expense</b>	<b>\$4,652</b>	<b>\$3,691</b>	<b>\$3,720</b>	<b>\$1,588</b>	<b>\$3,766</b>	<b>\$44</b>	<b>1.2%</b>
Allocations	504	14	60	0	30	(30)	(50.0%)
<b>Net Expense</b>	<b>\$5,156</b>	<b>\$3,705</b>	<b>\$3,780</b>	<b>\$1,588</b>	<b>\$3,796</b>	<b>\$14</b>	<b>0.4%</b>

## 2014 2<sup>nd</sup> Quarter Reforecast Operations Group (000's)

	<b>2013 Budget Scenario 3</b>	<b>2013 Audited</b>	<b>2014 Budget</b>	<b>2014 Actual Jun YTD</b>	<b>2014 Reforecast</b>	<b>2014 Variance</b>	<b>2014 Variance %</b>
Salaries	\$21,092	\$21,227	\$22,329	\$10,849	\$22,771	\$442	2.0%
Benefits	8,153	8,240	7,872	4,436	8,340	468	6.0%
Retirement Benefits	1,365	1,312	1,505	655	1,285	(219)	(14.6%)
Depreciation & Amortization	46,225	45,812	47,919	23,010	47,023	(896)	(1.9%)
Equipment & Terminal Maintenance	2,522	1,293	6,717	1,359	4,015	(2,702)	(40.2%)
Fees & Services	992	1,235	959	582	1,084	125	13.0%
Insurance	3,363	3,331	3,091	1,508	3,028	(63)	(2.0%)
Utilities	3,479	3,272	3,566	1,662	3,509	(58)	(1.6%)
Fuel	2,888	3,442	3,000	1,665	3,200	200	6.7%
Consulting Fees	15	12	6	2	5	(1)	(20.8%)
Discretionary Expenses	2,856	2,915	3,209	1,415	2,835	(375)	(11.7%)
<b>Gross Expense</b>	<b>\$92,950</b>	<b>\$92,091</b>	<b>\$100,173</b>	<b>\$47,143</b>	<b>\$97,095</b>	<b>(\$3,079)</b>	<b>(3.1%)</b>
Allocations	42,750	41,700	45,379	21,053	44,058	(1,320)	(2.9%)
<b>Net Expense</b>	<b>\$135,700</b>	<b>\$133,791</b>	<b>\$145,552</b>	<b>\$68,196</b>	<b>\$141,153</b>	<b>(\$4,399)</b>	<b>(3.0%)</b>

# 2014 2<sup>nd</sup> Quarter Reforecast

## Operations Support Group (000's)

	<b>2013 Budget Scenario 3</b>	<b>2013 Audited</b>	<b>2014 Budget</b>	<b>2014 Actual Jun YTD</b>	<b>2014 Reforecast</b>	<b>2014 Variance</b>	<b>2014 Variance %</b>
Salaries	\$18,014	\$17,309	\$18,008	\$8,584	\$17,730	(\$278)	(1.5%)
Benefits	6,579	6,189	5,484	3,145	5,486	2	0.0%
Retirement Benefits	5,116	4,947	4,523	1,983	3,985	(538)	(11.9%)
Depreciation & Amortization	178	166	165	107	270	105	63.4%
Equipment & Terminal Maintenance	11,047	10,966	11,525	4,840	11,236	(289)	(2.5%)
Fees & Services	166	235	200	143	268	68	34.0%
Insurance	367	362	659	296	655	(4)	(0.6%)
Utilities	76	61	78	37	71	(7)	(8.5%)
Fuel	357	466	173	90	210	37	21.4%
Consulting Fees	333	218	286	22	236	(50)	(17.5%)
Discretionary Expenses	1,170	1,143	1,133	483	1,052	(81)	(7.2%)
<b>Gross Expense</b>	<b>\$43,403</b>	<b>\$42,062</b>	<b>\$42,234</b>	<b>\$19,730</b>	<b>\$41,199</b>	<b>(\$1,035)</b>	<b>(2.5%)</b>
Allocations	(36,695)	(35,412)	(38,254)	(17,680)	(37,065)	1,188	(3.1%)
<b>Net Expense</b>	<b>\$6,708</b>	<b>\$6,650</b>	<b>\$3,980</b>	<b>\$2,050</b>	<b>\$4,134</b>	<b>\$153</b>	<b>3.9%</b>