# PORT OF HOUSTON AUTHORITY 2019-2023 FIVE YEAR PLAN INCOME STATEMENT (\$000's)

|                                                | 2019 Budget | 2020 Budget | 2021 Budget | 2022 Budget | 2023 Budget       |
|------------------------------------------------|-------------|-------------|-------------|-------------|-------------------|
| Revenues Container Terminals                   | \$313,702   | \$332,203   | \$345,425   | \$355,466   | \$368,541         |
| Revenues Turning Basin Terminals               | 59,630      | 61,640      | 63,122      | 64,642      | 66,203            |
| Revenues Bulk                                  | 5,651       | 5,820       | 5,995       | 6,175       | 6,360             |
| Revenues Lease                                 | 5,803       | 5,878       | 5,878       | 5,878       | 5,878             |
| Revenues Other                                 | 14,694      | 14,133      | 14,534      | 14,734      | 14,904            |
| Operating Revenues                             | 399,480     | 419,675     | 434,954     | 446,894     | 461,885           |
| Expenses Container Terminals                   | 123,637     | 127,945     | 132,058     | 136,488     | 142,650           |
| Expenses Turning Basin Terminals               | 24,428      | 22,368      | 22,873      | 21,513      | 21,709            |
| Expenses Bulk                                  | 284         | 286         | 287         | 289         | 291               |
| Expenses Lease                                 | 412         | 194         | 194         | 194         | 194               |
| Expenses Other                                 | 17,901      | 18,235      | 18,551      | 19,020      | 19,369            |
| Expenses Pension and Other Retirement Benefits | 7,356       | 7,417       | 7,459       | 7,501       | 7,567             |
| Expenses Depreciation and Amortization         | 71,175      | 84,283      | 92,428      | 100,361     | 103,857           |
| Operating Expenses                             | 245,192     | 260,727     | 273,850     | 285,365     | 295,636           |
| Operating Income                               | 154,288     | 158,948     | 161,104     | 161,529     | 166,250           |
| G&A Revenues                                   | 500         | -           | -           | -           | -                 |
| G&A Expenses                                   | 49,512      | 51,769      | 49,646      | 50,569      | 51,542            |
| G&A Pension and Other Retirement Benefits      | 4,006       | 4,028       | 4,062       | 4,091       | 4,137             |
| G&A Depreciation                               | 2,774       | 2,927       | 3,081       | 2,865       | 2,933             |
| General & Administrative Expenses              | 55,792      | 58,724      | 56,789      | 57,525      | 58,613            |
| Net Operating Income                           | \$98,496    | \$100,224   | \$104,314   | \$104,004   | \$107,637         |
| Nonoperating Revenues                          | 2,422       | 962         | 782         | 882         | 882               |
| Nonoperating Expenses                          | 645         | 845         | 845         | 845         | 1,270             |
| Non-Operating Income                           | 1,777       | 117         | (63)        | 37          | (388              |
| Contribution from Federal/State Agency         | 1,598       | 5,342       | 4,325       | -           | -                 |
| Contribution to Federal/State Agency           | 4,888       | 18,270      | -           | -           | 1,007             |
| Contributions to/from Federal/State Agency     | (3,289)     | (12,928)    | 4,325       | -           | (1,007            |
| Non-Operating                                  | (1,513)     | (12,811)    | 4,262       | 37          | (1,394            |
| Net Income                                     | \$96,983    | \$87,413    | \$108,576   | \$104,041   | \$106,24 <b>3</b> |
|                                                |             |             |             |             |                   |
| Net Operating Income                           | \$98,496    | \$100,224   | \$104,314   | \$104,004   | \$107,637         |
| Add: Depreciation & Amortization               | 73,949      | 87,210      | 95,510      | 103,226     | 106,790           |
| Cash Flow from Operating Activities            | 172,445     | 187,433     | 199,824     | 207,230     | 214,427           |
| Add: Non-Operating                             | (1,513)     | (12,811)    | 4,262       | 37          | (1,394            |
| Add: Gain/Loss on Investment                   | -           | -           | -           | -           | -                 |
| Add: Non-Recurring Cash Transactions           |             |             |             |             |                   |
|                                                |             |             |             |             |                   |

Notes:

## PORT OF HOUSTON AUTHORITY 2019-2023 FIVE YEAR PLAN EXECUTIVE DIVISION

|                                            | 2019 Budget | 2020 Budget | 2021 Budget | 2022 Budget | 2023 Budget |
|--------------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Salaries                                   | \$1,412,078 | \$1,457,282 | \$1,501,000 | \$1,546,030 | \$1,592,411 |
| Benefits                                   | 489,077     | 499,692     | 509,773     | 520,157     | 530,852     |
| Retirement Benefits                        | 319,966     | 314,844     | 315,199     | 316,033     | 317,455     |
| Insurance                                  | 30,292      | 30,292      | 30,292      | 30,292      | 30,292      |
| Utilities and Fuel                         | 1,380       | 1,380       | 1,380       | 1,380       | 1,380       |
| Economic Development and Community Support | 10,000      | 10,000      | 10,000      | 10,000      | 10,000      |
| Terminal and Asset Maintenance             | -           | -           | -           | -           | -           |
| Discretionary Expenses                     | 736,563     | 678,763     | 671,178     | 672,218     | 672,228     |
| Depreciation and Amortization              | 5,000       | -           | 83,333      | 125,000     | 125,000     |
| Non-Operating Expenses                     | -           | -           | -           | -           | -           |
| Allocation to Others                       | 5,000       | 5,000       | 5,000       | 5,000       | 5,000       |
| Allocated Expenses to CIP                  | -           | -           | -           | -           | -           |
| TOTAL EXPENSES                             | \$3,009,356 | \$2,997,253 | \$3,127,156 | \$3,226,110 | \$3,284,618 |

## PORT OF HOUSTON AUTHORITY 2019-2023 FIVE YEAR PLAN COMMERCIAL DIVISION

|                                            | 2019 Budget  | 2020 Budget  | 2021 Budget | 2022 Budget | 2023 Budget |
|--------------------------------------------|--------------|--------------|-------------|-------------|-------------|
| Salaries                                   | \$2,156,680  | \$2,225,720  | \$2,292,492 | \$2,361,266 | \$2,432,104 |
| Benefits                                   | 813,650      | 828,531      | 842,678     | 857,248     | 872,256     |
| Retirement Benefits                        | 512,097      | 509,427      | 510,778     | 512,046     | 514,256     |
| Insurance                                  | 243,222      | 243,222      | 243,222     | 243,222     | 243,222     |
| Utilities and Fuel                         | 189,960      | 189,960      | 189,960     | 189,960     | 189,960     |
| Economic Development and Community Support | 534,500      | 562,360      | 567,317     | 572,373     | 577,530     |
| Terminal and Asset Maintenance             | 2,735,030    | 2,735,030    | 15,030      | 15,030      | 15,030      |
| Discretionary Expenses                     | 3,010,028    | 3,098,726    | 3,098,126   | 3,106,826   | 3,097,226   |
| Depreciation and Amortization              | 1,035,111    | 1,211,540    | 1,046,437   | 878,241     | 861,441     |
| Non-Operating Expenses                     | -            | -            | -           | -           | -           |
| Allocation to Others                       | 250,000      | 32,000       | 32,000      | 32,000      | 32,000      |
| Allocated Expenses to CIP                  | -            | -            | -           | -           | -           |
| TOTAL EXPENSES                             | \$11,480,278 | \$11,636,516 | \$8,838,039 | \$8,768,212 | \$8,835,026 |

## PORT OF HOUSTON AUTHORITY 2019-2023 FIVE YEAR PLAN FINANCE DIVISION

|                                            | 2019 Budget | 2020 Budget | 2021 Budget | 2022 Budget  | 2023 Budget  |
|--------------------------------------------|-------------|-------------|-------------|--------------|--------------|
| Salaries                                   | \$4,762,166 | \$4,945,772 | \$5,094,145 | \$5,246,970  | \$5,404,379  |
| Benefits                                   | 1,923,830   | 1,977,825   | 2,009,707   | 2,042,546    | 2,076,370    |
| Retirement Benefits                        | 1,037,309   | 1,042,295   | 1,050,761   | 1,057,834    | 1,068,261    |
| Insurance                                  | 119,389     | 119,389     | 119,389     | 119,389      | 119,389      |
| Utilities and Fuel                         | 3,088       | 3,088       | 3,088       | 3,088        | 2,668        |
| Economic Development and Community Support | 525,650     | 525,650     | 525,650     | 525,650      | 525,650      |
| Terminal and Asset Maintenance             | -           | -           | -           | -            | -            |
| Discretionary Expenses                     | 1,201,713   | 1,207,064   | 1,180,824   | 1,164,384    | 1,172,384    |
| Depreciation and Amortization              | -           | 1,500       | 7,500       | 13,500       | 18,000       |
| Non-Operating Expenses                     | -           | -           | -           | -            | -            |
| Allocation to Others                       | 1,368       | 1,368       | 1,368       | 1,368        | 1,368        |
| Allocated Expenses to CIP                  | 0           | 0           | 0           | 0            | 0            |
| TOTAL EXPENSES                             | \$9,574,512 | \$9,823,950 | \$9,992,432 | \$10,174,729 | \$10,388,468 |

## PORT OF HOUSTON AUTHORITY 2019-2023 FIVE YEAR PLAN PSEO DIVISION

|                                            | 2019 Budget  | 2020 Budget  | 2021 Budget  | 2022 Budget  | 2023 Budget  |
|--------------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Salaries                                   | \$8,570,925  | \$8,823,276  | \$9,052,664  | \$9,288,934  | \$9,532,292  |
| Benefits                                   | 3,799,287    | 3,859,957    | 3,909,528    | 3,960,587    | 4,013,178    |
| Retirement Benefits                        | 1,974,347    | 1,951,929    | 1,962,565    | 1,971,094    | 1,986,557    |
| Insurance                                  | 349,828      | 349,828      | 349,828      | 349,828      | 349,828      |
| Utilities and Fuel                         | 320,080      | 320,080      | 320,080      | 320,080      | 320,080      |
| Economic Development and Community Support | -            | -            | -            | -            | -            |
| Terminal and Asset Maintenance             | 428,050      | 437,050      | 437,050      | 437,050      | 437,050      |
| Discretionary Expenses                     | 8,566,118    | 8,424,928    | 8,405,428    | 8,456,208    | 8,451,388    |
| Depreciation and Amortization              | 2,679,234    | 2,939,136    | 3,008,944    | 2,913,426    | 2,806,496    |
| Non-Operating Expenses                     | -            | -            | -            | -            | -            |
| Allocation to Others                       | (10,143,009) | (10,143,009) | (10,143,009) | (10,143,009) | (10,143,009) |
| Allocated Expenses to CIP                  | -            | -            | -            | -            | -            |
| TOTAL EXPENSES                             | \$16,544,861 | \$16,963,175 | \$17,303,079 | \$17,554,199 | \$17,753,860 |

### PORT OF HOUSTON AUTHORITY 2019-2023 FIVE YEAR PLAN INFRASTRUCTURE DIVISION

|                                            | 2019 Budget  | 2020 Budget  | 2021 Budget  | 2022 Budget  | 2023 Budget  |
|--------------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Salaries                                   | \$5,354,759  | \$5,537,401  | \$5,703,523  | \$5,874,628  | \$6,050,867  |
| Benefits                                   | 2,059,359    | 2,100,271    | 2,134,484    | 2,169,722    | 2,206,018    |
| Retirement Benefits                        | 971,886      | 1,009,504    | 1,020,721    | 1,031,786    | 1,044,541    |
| Insurance                                  | 177,489      | 177,489      | 177,489      | 177,489      | 177,489      |
| Utilities and Fuel                         | 32,036       | 30,236       | 30,236       | 30,236       | 30,236       |
| Economic Development and Community Support | 7,500        | -            | -            | -            | -            |
| Terminal and Asset Maintenance             | 550,000      | 635,000      | 635,000      | 835,000      | 835,000      |
| Discretionary Expenses                     | 5,512,316    | 5,450,568    | 5,145,768    | 5,016,168    | 5,022,168    |
| Depreciation and Amortization              | 2,305,896    | 4,558,049    | 5,132,642    | 4,388,720    | 3,847,526    |
| Non-Operating Expenses                     | -            | -            | -            | -            | -            |
| Allocation to Others                       | (620,323)    | (257,333)    | (257,333)    | (257,333)    | (257,333)    |
| Allocated Expenses to CIP                  | (474,221)    | -            | -            | -            | -            |
| TOTAL EXPENSES                             | \$15,876,698 | \$19,241,185 | \$19,722,529 | \$19,266,417 | \$18,956,513 |

### PORT OF HOUSTON AUTHORITY 2019-2023 FIVE YEAR PLAN OPERATIONS DIVISION

|                                            | 2019 Budget   | 2020 Budget   | 2021 Budget   | 2022 Budget   | 2023 Budget   |
|--------------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Salaries                                   | \$71,334,821  | \$76,362,704  | \$79,468,205  | \$83,402,327  | \$87,830,102  |
| Benefits                                   | 26,040,521    | 27,657,970    | 28,564,881    | 29,747,120    | 31,118,978    |
| Retirement Benefits                        | 5,199,759     | 5,271,693     | 5,301,136     | 5,331,051     | 5,380,555     |
| Insurance                                  | 4,297,278     | 4,297,278     | 4,297,278     | 4,297,278     | 4,297,278     |
| Utilities and Fuel                         | 8,602,649     | 9,020,280     | 9,419,923     | 9,705,453     | 10,051,344    |
| Economic Development and Community Support | -             | -             | -             | -             | -             |
| Terminal and Asset Maintenance             | 19,846,200    | 15,963,659    | 16,182,419    | 13,705,463    | 13,814,253    |
| Discretionary Expenses                     | 7,416,160     | 6,656,395     | 6,662,066     | 6,834,595     | 6,959,789     |
| Depreciation and Amortization              | 66,174,236    | 76,773,320    | 84,269,246    | 93,048,772    | 97,196,732    |
| Non-Operating Expenses                     | -             | -             | -             | -             | -             |
| Allocation to Others                       | 11,551,144    | 11,406,154    | 11,406,154    | 11,406,154    | 11,406,154    |
| Allocated Expenses to CIP                  | -             | -             | -             | -             | -             |
| TOTAL EXPENSES                             | \$220,462,767 | \$233,409,455 | \$245,571,307 | \$257,478,214 | \$268,055,186 |

#### PORT OF HOUSTON AUTHORITY 2019-2023 FIVE YEAR PLAN PEOPLE DIVISION

|                                            | 2019 Budget | 2020 Budget | 2021 Budget | 2022 Budget | 2023 Budget |
|--------------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Salaries                                   | \$2,534,443 | \$2,673,424 | \$2,752,846 | \$2,834,652 | \$2,918,911 |
| Benefits                                   | 1,383,386   | 1,418,454   | 1,434,808   | 1,451,653   | 1,469,004   |
| Retirement Benefits                        | 2,998,287   | 2,994,085   | 2,998,888   | 3,003,578   | 3,011,632   |
| Insurance                                  | 116,586     | 116,586     | 116,586     | 116,586     | 116,586     |
| Utilities and Fuel                         | 51,600      | 51,600      | 51,600      | 51,600      | 51,600      |
| Economic Development and Community Support | 591,400     | 567,400     | 567,400     | 567,400     | 567,400     |
| Terminal and Asset Maintenance             | 83,380      | 13,380      | 63,380      | 13,380      | 63,380      |
| Discretionary Expenses                     | 1,262,409   | 1,200,741   | 1,189,129   | 1,196,879   | 1,183,479   |
| Depreciation and Amortization              | 60,762      | 39,225      | 33,767      | 30,315      | 30,315      |
| Non-Operating Expenses                     | -           | -           | -           | -           | -           |
| Allocation to Others                       | 1,567       | 1,567       | 1,567       | 1,567       | 1,567       |
| Allocated Expenses to CIP                  | -           | -           | -           | -           | -           |
| TOTAL EXPENSES                             | \$9,083,818 | \$9,076,461 | \$9,209,972 | \$9,267,610 | \$9,413,874 |

## PORT OF HOUSTON AUTHORITY 2019-2023 FIVE YEAR PLAN TECHNOLOGY DIVISION

|                                            | 2019 Budget | 2020 Budget  | 2021 Budget  | 2022 Budget  | 2023 Budget  |
|--------------------------------------------|-------------|--------------|--------------|--------------|--------------|
| Salaries                                   | \$2,734,495 | \$2,831,531  | \$2,916,477  | \$3,003,972  | \$3,094,091  |
| Benefits                                   | 1,057,508   | 1,079,680    | 1,096,350    | 1,113,520    | 1,131,205    |
| Retirement Benefits                        | 448,012     | 452,265      | 460,830      | 464,759      | 473,961      |
| Insurance                                  | 72,567      | 72,567       | 72,567       | 72,567       | 72,567       |
| Utilities and Fuel                         | 585,000     | 589,498      | 589,498      | 639,498      | 639,498      |
| Economic Development and Community Support | -           | -            | -            | -            | -            |
| Terminal and Asset Maintenance             | 541,000     | 541,000      | 541,000      | 541,000      | 541,000      |
| Discretionary Expenses                     | 4,058,268   | 4,931,021    | 4,982,821    | 5,012,121    | 5,071,621    |
| Depreciation and Amortization              | 1,688,457   | 1,686,892    | 1,928,027    | 1,827,755    | 1,904,457    |
| Non-Operating Expenses                     | -           | -            | -            | -            | -            |
| Allocation to Others                       | (1,046,659) | (1,046,659)  | (1,046,659)  | (1,046,659)  | (1,046,659)  |
| Allocated Expenses to CIP                  | (276,103)   | (219,808)    | (184,019)    | (12,963)     | (1,690)      |
| TOTAL EXPENSES                             | \$9,862,545 | \$10,917,986 | \$11,356,893 | \$11,615,569 | \$11,880,050 |

## PORT OF HOUSTON AUTHORITY 2019-2023 FIVE YEAR PLAN LEGAL DIVISION

|                                            | 2019 Budget | 2020 Budget | 2021 Budget | 2022 Budget | 2023 Budget |
|--------------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Salaries                                   | \$1,896,880 | \$1,956,600 | \$2,014,803 | \$2,074,752 | \$2,136,500 |
| Benefits                                   | 724,172     | 737,688     | 750,564     | 763,825     | 777,485     |
| Retirement Benefits                        | 400,229     | 399,019     | 400,546     | 403,645     | 407,227     |
| Insurance                                  | 36,126      | 36,126      | 36,126      | 36,126      | 36,126      |
| Utilities and Fuel                         | 1,364       | 1,364       | 1,364       | 1,364       | 1,364       |
| Economic Development and Community Support | 94,500      | 84,500      | 94,500      | 84,500      | 94,500      |
| Terminal and Asset Maintenance             | -           | -           | -           | -           | -           |
| Discretionary Expenses                     | 2,434,589   | 2,169,372   | 2,219,293   | 2,174,026   | 2,226,970   |
| Depreciation and Amortization              | -           | -           | -           | -           | -           |
| Non-Operating Expenses                     | -           | -           | -           | -           | -           |
| Allocation to Others                       | 912         | 912         | 912         | 912         | 912         |
| Allocated Expenses to CIP                  | -           | -           | -           | -           | -           |
| TOTAL EXPENSES                             | \$5,588,771 | \$5,385,581 | \$5,518,108 | \$5,539,151 | \$5,681,084 |

#### PORT OF HOUSTON AUTHORITY 2019-2023 FIVE YEAR PLAN CAPITAL

|                         | 2019 Budget            | 2020 Budget   | 2021 Budget   | 2022 Budget   | 2023 Budget   |
|-------------------------|------------------------|---------------|---------------|---------------|---------------|
| Barbours Cut            | \$127,231,394          | \$77,780,000  | \$14,482,000  | \$90,281,000  | \$25,490,000  |
| Bayport Terminal        | 91,425,000             | 55,389,335    | 92,708,000    | 300,000       | 13,613,000    |
| Turning Basin Terminals | 19,401,543             | 13,615,000    | 3,700,000     | 6,710,000     | 10,900,000    |
| Bayport Railroad        | 5,100,000              | -             | -             | -             | -             |
| Channel Development     | 20,092,000             | 44,382,500    | 17,107,500    | 36,482,000    | 33,282,500    |
| Real Estate             | 5,000,000              | 10,396,800    | 10,000,000    | -             | -             |
| Maintenance             | 6,847,250              | 3,527,350     | 3,833,350     | 2,808,000     | 2,770,000     |
| PSEO                    | 5,805,245              | 1,190,000     | 1,510,000     | 1,310,000     | 5,850,000     |
| Other                   | 6,494,457              | 10,385,000    | 6,773,000     | 6,471,905     | 11,911,905    |
| TOTAL CAPITAL           | \$287 <i>,</i> 396,889 | \$216,665,985 | \$150,113,850 | \$144,362,905 | \$103,817,405 |