



OP**PORT**UNITY **U**

COHORT 7

2025 GRADUATION

Thursday, May 29th, 2025

Port Houston

111 East Loop North
Houston, TX 77029

THE PORT COMMISSION OF THE
Port of Houston Authority



Ric Campo
Chairman of the Port Commission



Roland Garcia
Commissioner



Clyde Fitzgerald
Commissioner



Stephen H. DonCarlos
Commissioner



Wendy Montoya Cloonan
Commissioner



Alan A. Robb
Commissioner



Thomas Jones Jr.
Commissioner

PORT HOUSTON

Inclusive Sourcing Team

Inclusive Sourcing Office:

713.670.2597

Inclusive Sourcing Website:

www.porthouston.com/inclusivesourcing



Tim Finley
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tfinley@porthouston.com



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Outreach Manager
pgarcia@porthouston.com



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Supplier Diversity Manager
bruiz@porthouston.com



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Administrator
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emejia@porthouston.com



Natasha Ainsworth
Compliance Analyst I
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Latoria Reid-Seymour
Training Coordinator
lseymour@porthouston.com



Wilman Ocoro
Certification Generalist
wocoro@porthouston.com



Davien Moran
Coordinator
dmoran@porthouston.com



GRADUATION

COHORT 7

WELCOME & OVERVIEW OF OPPORTUNITY U

Latoria Reid-Seymour, Inclusive Sourcing Training Coordinator

SPECIAL REMARKS

Alan A. Robb, Commissioner

COHORT VII CLASS SPEAKER

Tiffani Robinson, Texas Electrical and Mechanical Solutions

PRESENTATION OF CERTIFICATES

Latoria Reid-Seymour, Inclusive Sourcing Training Coordinator

Brenda Ruiz, Supplier Diversity Manager

CLOSING REMARKS

Carlecia Wright, ChiefPeople Officer

HOUSTON COMMUNITY SOUTHEAST COLLEGE LEARNING HUB BUILDING, ROOM 108

6815 RUSTIC STREET, HOUSTON, TEXAS 77087

Thursday, May 29th, 2024 | 3:00pm - 5:00pm

COHORT 7

MEET THE GRADUATES



Ayokunle Adeyemi
*Roman Emperors Road,
L.L.C.*



Jamal Allen
ROI Insight Group



Thalia Andre-Noel
McKnight International



Dietrich Bankhead
Gedeon Engineering



Kame Byrd
*Marathon Trucking &
Logistics L.L.C.*



Dignora Casanova
Casanova Signs



Desmond Clophus
*Clophus Investments
Company L.L.C.*



Leslie Cordova
Civil Marine Inc.



Marcie Doss
Del Mar Safety Solutions



Jocelynn Ferretiz
Gulf Coast Rebar



Priscilla Garrison
Master Rebar Tiers, L.L.C.



Cristian Gomez
Gray Horse Paving



Odie Gray
Dominus Gray, L.L.C.



Mark Harris
*Guardian Engineering
Enterprises, L.L.C.*



Rosemary Delgado
62SCS Concrete Services



Robert Mason
Printesa



Jesus Prieto
ARS Construction L.L.C.



Tiffani Robinson
*Texas Electrical and
Mechanical Solutions*



Timothy Paul Rose
*Rose-Villacorte Architecture
L.L.C.*



Mandy Salisbury
Project RE



Priti Singh
*Associated Testing
Laboratories, Inc.*



Michael Washington
Profesa, L.L.C.



Kedrick Winfield
NRG Freight & Logistics

CONGRATULATIONS
COHORT 7



Photo Credit: Chris Kuhlman



Photo Credit: Chris Kuhlman

CONGRATULATIONS

COHORT 7



Photo Credit: Chris Kuhlman



Photo Credit: Chris Kuhlman



Photo Credit: Chris Kuhlman

COHORT 6

CAPABILITY STATEMENTS



PAVING, UTILITIES & EXCAVATION

CAPABILITY STATEMENT

Core Competencies:

Roman Emperors Road, LLC, is a Veteran-Owned Small Business (VOSB) specializing in Civil/Structural Engineering Inspection services and site development Construction services. We offer vital engineering solutions that are economical in terms of construction to help ensure our client organization achieve and implements its mission.

Roman Emperors Road, LLC also commonly known as Roman Roads was founded in 2018. We primarily focus on these site development services such as Land Clearing, Pavement – Asphalt/Concrete sidewalks, driveways, parking lots, etc., and Underground Utilities.

Past Performance and Current

Prime Contractor for \$1.4MM Houston Park Trail and Stormwater Utilities Project

Prime Contractor for \$1.5MM Texas Department of Transportation Pedestrian Infrastructure Project

Prime Contractor for \$3.5MM Culvert-Bridge Drainage Project

Subcontractor for \$5MM Clearing & Grubbing

Prime Contractor for \$1MM Port of Houston Authority Concrete Project

Prime Contractor for \$450K Trail and Mid-Block Traffic Light Crossing for Westchase District

Prime Contractor for \$850K Clearing and Grubbing at Lago Clara for Galveston Municipal Utility District

Engineer-of-Record for \$10K Structural Design for Fall Protection Systems for Webb-Rite Safety Inc

Differentiator

Texas Dept of Transportation Contractor Evaluation Report **Final Score 2.5 out of 3**, while an average good Contractor earns 2.0 out of 3. Safety Performance Record: **Zero Accidents. Zero Incidents. Zero Injuries. Small Enterprise** rendering site-specific engineering solutions that are cost-effective and on schedule. **Stewards of our clients' capital** and work to ensure they get utmost value for their resources.

RER Corporate Snapshot

Cage: 98DT8; **DUNS:** 122561313;

NIGP: 912- Excavating, Demolition, Clearing & Grubbing; 913- Concrete; 906-; 968-; 975-

NAICS: 624230 Emergency and Other Relief Services; 562910 Remediation Services; 561730 Landscaping Services; 541330 Engineering Inspection Services; 237310 Concrete Paving; 238910 Excavation & Site Preparation; 237110 Utility Work; 238990 All Other Specialty Trade Contractors; 484220 Specialized Freight Trucking, Local; 562119 Other Waste Collection

Certifications and Memberships: Small Business Administration – VOSB, SDB, MBE, AABE; State of Texas – HUB; City of Houston - MBE & SBE; City of Houston, Housing and Community Development – Section 3; Port of Houston Authority – SBE & MBE; Hire Houston First

Contact Information

Kunle Adeyemi, PE, Government Business POC, C: +1.225.362.3363, E: Ayokunle.RER@gmail.com,

A: 11381 Meadowglen Lane, Suite E, Houston TX 77082, W: www.RomanRoadsLLC.com



Strategic Staffing & Workforce Solutions for Energy, Government, and Infrastructure

Austin, TX | www.roiagency.us | jamal@roiagency.us | (281) 436-9221

Established in 2018

ROI is a forward-thinking workforce solutions partner that combines agility with corporate expertise to help companies optimize talent acquisition and management. We go beyond traditional staffing by offering Workforce as a Service (WaaS), a modernized approach that enhances efficiency, scalability, and cost control in complex workforce environments.

SAM UEI: D4PDZCGT43T7

CAGE Code: 9YRW0

CERTIFICATIONS

Texas HUB Vendor & Certified MBE (SMSDC)

CORE COMPETENCIES

- Contingent Staffing (Temp, Contract-to-Hire, Direct Hire)
- Energy & Renewable Energy Construction Workforce
- Payroll & Employer of Record (EOR)
- DEI Hiring & Supplier Diversity Integration
- Talent Pooling, Workforce Planning, AI Sourcing
- Compliance, Credentialing, and Background Screening

NAICS & NIGP Codes

NAICS Code	Description	NIGP Codes	NIGP Description
561320	Temporary Help Services	96269, 96294	Temporary/Personnel Services
611430	Prof. & Mgmt. Development Training	91838, 92435	Training, Education Consulting
541613	Marketing Consulting Services	91876, 91503	Marketing, Advertising
541618	Other Management Consulting Services	91875, 91858	Management, Governmental Consulting

Key Differentiators

- 96%+ Talent Satisfaction & Retention
- Zenople-powered operations with AI sourcing
- Rapid 24–48-hour turnaround on orders
- Diverse talent pipelines & DEI compliance strategy
- 40% increase in candidate base YoY
- 97% training satisfaction rate

Past Performance

Insurance Coverage Summary

- General Liability: \$1M / \$2M Aggregate
- Auto Liability: \$1M
- Umbrella Liability: \$5M
- Workers' Comp: \$1M
- EPLI, Crime, Cyber, Professional: Up to \$3M



"Working with ROI has been a game-changer for our energy construction projects. Their team responds faster than any firm we've worked with, and their talent consistently meets both our technical standards and compliance requirements. We consider ROI not just a vendor, but a strategic workforce partner." - Jacob Kline, Construction Manager

CAPABILITY STATEMENT



ABOUT US

McKnight International is a premier project controls and infrastructure technology firm, specializing in Aviation, Transportation, Capital Improvement, Commercial and Residential Development projects. With expert teams and proven project management processes, we ensure success across every initiative. By leveraging cutting-edge technology, we provide full transparency, real-time analysis, streamlined communication, and proactive issue resolution, keeping projects aligned and on track.



SOLUTIONS



Cost Estimating



Project Management



CPM Scheduling



Project Inspections



Performance Audits

DIFFERENTIATORS

- Industry Expertise & Proven Experience
- Comprehensive & Integrated Project Controls
- Certifications & Compliance
- Client-Centric & Results-Driven Approach
- Culture of Innovation & Collaboration

INDUSTRIES

- Aviation
- Civil
- Transportation
- Capital Improvement
- Transit
- Commercial
- Railway
- Residential Development

CONTACT INFO

info@mcknightintl.com

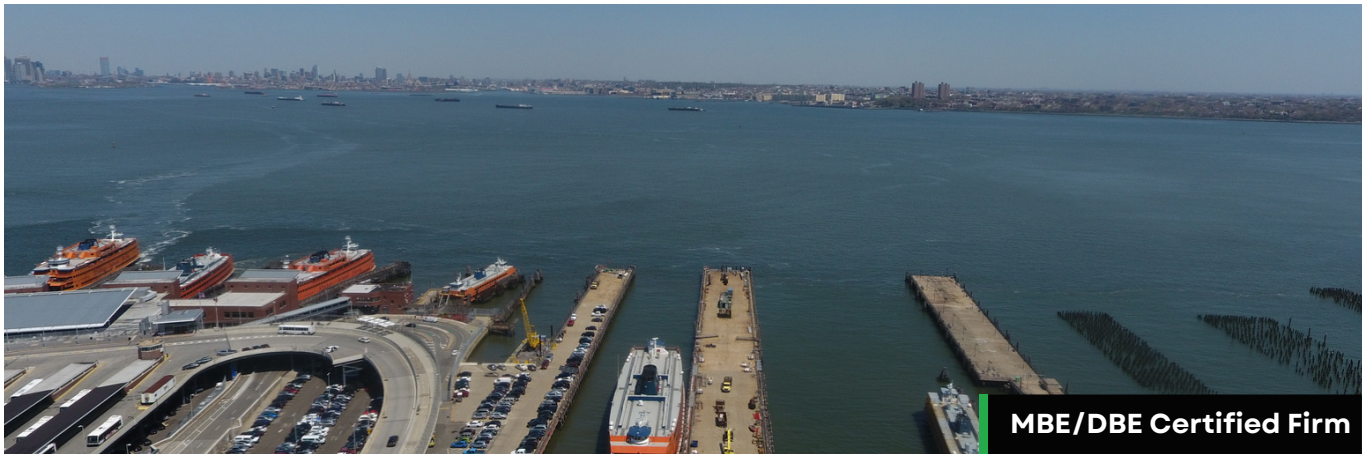
(832) 318-0052

mcknightintl.com



STATEMENT OF QUALIFICATIONS

PORT / MARINE RELATED EXPERIENCE



FIRM SNAPSHOT

WHO WE ARE

Located in Houston, Gedeon GRC Consulting is a leading multi-disciplinary firm providing engineering services in the planning, design, and construction management in both the public and private sectors. We use advanced drones and robotic technology to ensure the highest quality results.

PORT / MARINE EXPERTISE

EXPERIENCE

- NYCDOT, REIS St. George Staten Island Ferry Terminal Ramps Design-Build
- NYCDP, Nautilus Court Pumping Station - Bulkhead/Embankment Protection, Staten Island
- NYCEDC, Manhattan Greenway UN Esplanade, Manhattan
- PANYNJ, Flushing Bay Promenade, Queens
- NYCDP, Wastewater Resiliency Program, PM/CM
- NYCEDC, Hallet's Cove Boathouse & Launch, Queens
- NYCDDC, REIS Combined Sewer Outfall 81st St and 19th Ave, LaGuardia, Queens
- NYRCR/GOSR, Reconstruction of Jackson Place, Hempstead
- SCDPW, CR 80 Stormwater Remediation Improvements
- NYCDOT, REIS Replacement of the City Island Bridge over Eastchester Bay, Bronx
- Jersey City Reservoir No. 3 - Historic Structures
- NCDPW/NYRCR/GOSR, Barnum Isle / Harbor Isle Drainage Improvements Study
- NYCDP, PR-138-CM, Port Richmond, WRRF, Staten Island
- PANYNJ, Traffic Engineering "Call-In", Port NY/NJ

ENGINEERING | ROBOTICS |

CONSTRUCTION MANAGEMENT

CIVIL/SITE DESIGN

- Storm Drain/Outfall Inspection and Design
- Access Road and Rail
- Hydrologic Survey, Watershed Analysis
- Pavement, Grading and Utilities

TRAFFIC ENGINEERING

- Capacity and Traffic Analysis
- Intermodal Connectivity
- Traffic Signal, Signing and Parking Layout

STRUCTURAL ENGINEERING

- Inspection and Design of Marine Structures
- Asset Management/Condition Assessment
- Port/Marina Planning and Design

CONSTRUCTION MANAGEMENT / INSPECTION

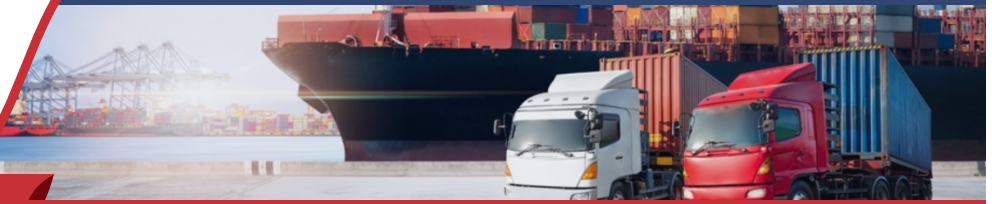
- Construction Management
- Scheduling
- Quality Review and Field Design

ROBOTICS / DRONE

- Underwater Asset Inspection, Sonar Mapping, and Bathymetry
- Aerial Non-destructive Evaluation and LiDAR Mapping
- Asset Management and Maintenance Planning



CAPABILITIES STATEMENT



COMPANY OVERVIEW

Marathon Trucking & Logistics LLC, a certified Woman-Owned and Minority Business based in Houston, TX, provides freight transport, heavy haul, logistics coordination, construction support, and disaster relief services. We provide reliable local and long-distance transportation with a focus on safety, punctuality, and exceptional customer service, ensuring stress-free logistics and tailored solutions for diverse client needs nationwide.

CORE COMPETENCIES

- ▶ **Transportation & Logistics Services:**
 - General and specialized freight transport (local and long-distance)
 - Heavy equipment, construction materials, and disaster relief transport
 - Freight logistics coordination and supply chain consulting
 - Warehousing and storage solutions
- ▶ **Construction & Disaster Relief Services:**
 - Site clearing, excavation, and debris hauling
 - Delivery of landscaping materials (soil, sand, gravel)
 - Poured concrete foundations, structures, and pavements
 - Post-construction cleanup services

DIFFERENTIATORS

- ▶ Integrated Service Offering
- ▶ Experienced Workforce
- ▶ Customer-Focused Approach
- ▶ Safety & Compliance
- ▶ Nationwide Coverage

CERTIFICATIONS

- ▶ SBA EDWOSB Certified
- ▶ City of Houston MBE Certified
- ▶ City of Houston WBE Certified
- ▶ Houston Metropolitan Transit Authority SBE Certified
- ▶ CDL Certified, ELDT Certified

COMPANY DATA

Marathon Trucking & Logistics LLC

DUNS: 095534043

CAGE: 9NQW4

UEI: JWRYN9WJ47V8

Tax ID: 84-2052069

NAICS Codes: 484220, 484230, 484110, 484121, 488510, 238910, 562119, 493110, 541614, 561730

NIGP Codes: 96286, 96239, 07230, 96871, 98888, 07104, 75545, 90976

POC: Kame Byrd (Managing Member)

☎ 346-704-4772

✉ info@marathontrucking.org

🌐 www.marathontrucking.org

📍 13931 Sorrel Grove Ct | Houston, Tx 77047

REFERENCES

Felix Trucking Solutions LLC
Felix Ford, Owner/ Freight Broker
felixford@flextruckingco.com

Baby Red's Trucking
Reginald Cole, Owner/ Fleet Management
rrcole58@outlook.com

UFP Industries
Candice DeWent, Corporate A/P
cbaareman@ufpi.com

Insurance Coverage

\$1 Million Commercial General Liability
\$1 Million Personal Injury
\$1 Million Auto Liability
\$2 Million General Aggregate



DIGNORA CASANOVA

281-807-5180

Dignorac@casanovasigns.com

www.CasanovaSigns.com

17575 Huffmeister Rd

Cypress, TX 77429

WHO WE ARE

Casanova Signs is a leading provider of high-quality signage solutions with over 27 years of experience in the industry. We specialize in creating custom signs and graphics tailored to meet the unique needs of our clients. Our commitment to exceptional craftsmanship and customer satisfaction sets us apart in the signage industry.

CORE COMPETENCIES:

- **Custom Signage Design and Fabrication:** High-impact visual solutions including indoor and outdoor signs, banners, vehicle wraps, and dimensional letters.
- **Digital Printing:** State-of-the-art digital printing technology for vibrant and durable graphics on various substrates.
- **Installation Services:** Professional installation and maintenance for all types of signage, ensuring optimal visibility and compliance with regulations.
- **Project Management:** Comprehensive project management from concept through to completion, ensuring timely delivery and adherence to client specifications.

CONCLUSION

Casanova Signs is dedicated to delivering high-quality signage solutions that enhance visibility and drive success for our clients. We look forward to the opportunity to collaborate on your next project.

NIGP and NAICS Codes

- NAICS 339950
- NIGP 801-66

CLIENTELE

- Wulfe Management
- Firehouse Subs
- Subway
- Lone Star College
- Surfside Marina
- Johnson Fitness
- Ostioneria Michoacana

CERTIFICATIONS & MEMBERSHIPS





Driving Progress, Delivering Excellence

CAPABILITY STATEMENT



Clophus investments company LLC is a minority owned dynamic fuel distribution service located in the greater Houston Metropolitan area. Clophus investments is a growing, multi state fuel solution distributor that offers a variety of petroleum products and resources to it's growing customer base. Our customized fuel and energy solutions help commercial and industrial customers exceed their business obligation on time and on Budget.

CORE COMPETENCIES

- Reliable Fuel Distribution services tailored to meet diverse needs
- Expertise in navigating complex supply chains for seamless deliveries
- Proven track record of reliability, efficiency and trust in the fuel distribution

KEY DIFFERENTIATORS

- A commitment to precision, innovation and unwavering customer service
- We redefine fuel distribution through unparalleled industry knowledge, and cutting-edge solution
- Proven track record of reliability, efficiency and trust in the fuel distribution
- Commitment to quality assurance and adherence to industry standards
- Extensive network for sourcing and delivering fuel promptly and efficiently

CERTIFICATIONS

- Disadvantaged Business Enterprise (DBE)
- Minority Business Enterprise (MBE)
- Small Business Enterprise (SBE)
- Texas Historically Underutilized (HUB)
- Hire Houston First (HHF)

AFFILIATIONS

- Proud member of the Houston Minority Supplier Development Council (HMSDC)

PAST PERFORMANCE

Rated "Outstanding" by our customers

- **B3 Resources LLC**
Supplying their fuel demands promptly and efficiently that contribute to their success
- **RNB Construction, Inc**
Provided top-notch fuel products coupled with unparalleled customer service
- **Visions Contractor Inc.**

COMPANY DATA

Clophus Investment Company

DUNS #: 102129383

FEIN: 35-2764389

Cage Code: 9LHM2

NAICS Codes:

424720 - Petroleum and Petroleum Product Merchant Wholesales

425120 - Wholesale Trade Agents and Brokers

424710 - Petroleum Bulk Stations and Terminals

SIC Codes:

8172 - Petroleum and Petroleum Products Merchant Wholesalers

POC: Desmond Clophus (President, CEO)

(832) 760 - 8942

info@clophusinvestments.com

www.clophusinvestments.com

4201 Cypress Creek Pkwy Ste540 Houston, Texas 77068



(281) 544-0011
sales@civilmarine.com
20333 SH 249 #200
Houston, TX 77070

50+ years
experience

Civil Marine is a proud supplier of quality products at economical prices. With decades of experience in the civil and marine industry, we offer creative options to your project.

Products/Services

- Piling - pipe piles, variable thickness pipe piles, H-piles
- Sheet Piling - hot/cold rolled steel sheet piles, vinyl
- Fabrication - steel structures
- Anchor Systems - tie rod, helical piles
- Accessories - connectors, sheet pile cap, pipe pile cap, waler, bollards, fender systems, anodes
- Coating - epoxy, galvanize
- Design - bulkhead, cofferdam, combi-walls



EIN 46-5464420
Duns 07-9608497
Cage Code 9ZU37

NAICS
331210
332312

NIGP
96749
96762



www.civilmarine.com

Company Overview

Del Mar Safety Solutions is a premier **distribution company** specializing in **flame-resistant apparel** and **Personal Protective Equipment (PPE)**. With over **two decades of experience**, we provide businesses with **high-quality safety solutions**, ensuring compliance with industry standards while optimizing supply chain efficiency.

Certifications & Designations

DUNS Number: 057482297 ♦

WBENC Certification: National
Cert. #21320353

Port of Houston Registration:
4388272

NAICS

Codes:

•812332	345-74	201.41
•314999	200.85	201.42
•315990	200.86	340.34
•323113	200.87	340.48
•424310	200.88	
•423990	200.91	
•424990	936.18	
•424350-26	962.78	
•423810-36	201.39	
•339113-15	201.40	

NIGP

Codes:

Contact Us Today!

Marcie Doss, President –
832-493-1301

Marcie@delmarsales.com

**Let Del Mar Safety
Solutions elevate your
procurement experience!**



Capabilities

Core Competencies

- **Extensive Industry Experience** – Supplying global markets with industrial essentials, including valves, fittings, pumps, welding supplies, safety apparel, and PPE.
- **Logistics Coordination** – Ensuring timely delivery and optimized supply chain operations.
- **Proven Procurement Expertise** – 60+ years of combined experience in industrial sales and sourcing. **Manufacturing & Distribution** – Expertise in customization, sourcing, and production of industrial safety equipment.
- **Performance Metrics & Cost Savings** – Our solutions provide an average savings of 25% per customer while maintaining industry compliance.

Differentiators

- **Stellar sourcing capabilities** reaching a global network of manufacturers.
- **Ability to customize and manufacture garments**, including fabric, color and style.
- **Utilizing our services have resulted in an average savings of 25% per customer.**
- **Del Mar is committed to innovation and responsible sourcing** to ensure your team is equipped with the best protection available.

Past Performance

- **Rated “Outstanding”** by customers for competitive pricing, agile service, and fast turnaround.
- **Preferred vendor** for International LNG operations.
- **Approved supplier** for General Marine, Utility, & Energy industries.

DEL MAR SAFETY SOLUTIONS

Sugar Land, TX 77478

www.delmarsafetyolutions.com

GULF COAST REBAR

"Expertise and Efficiency in Rebar for Your Project"

Company Overview

Established in 2022 and headquartered in Houston, TX, Gulf Coast Rebar delivers expert and efficient rebar fabrication tailored to structural plans, helping clients build with confidence and precision. We combine industry expertise with personalized service to meet the unique needs of each project.

NAICS Codes

- **Primary:** 332312 - Fabricated Structural Metal Manufacturing
- **Secondary:** 423510 - Metal Service Centers and Other Metal Merchant Wholesalers

Industries Served

Construction

Infrastructure, commercial, and residential projects requiring precision-fabricated reinforcement solutions—foundations, slabs, and structural elements.

Municipal & Government

Public works projects including sidewalks, trail systems, drainage improvements, and lift stations.

Energy & Telecommunications

Power plants, renewable energy projects, and network infrastructure support structures.

3

States Served

TEXAS

with notable projects in Arkansas & Ohio

20+

Years

of combines industry experience
across our team

100%

Customer Satisfaction

Commitment to quality and service

Services

- **Rebar Fabrication**
Cutting, bending, and tagging rebar to match structural and civil engineering plans.
- **Custom Bar Lists & Takeoffs**
Accurate rebar takeoffs from plans and drawings for streamlined project estimating.
- **Project Coordination & Delivery**
Timely jobsite deliveries with coordination to meet construction schedules.

Certifications:

- METRO Small Business Enterprise (SBE)

Contact Information:

Jocelynn Ferretiz—*Business Development Manager*
Gulf Coast Rebar
Houston, TX
jocelynn@gcrebar.com | 281.389.5542



Priscilla Garrison | 832-237-6358 Owner- Chief Executive Officer

REFERENCES/PAST PERFORMANCE

Florida Traffic Control Devices

Warren Herrington, Division Manager – South, TX
Curt Culbertson – Division Manager – North, TX
Warren- 281-992-3030 / Curt- 214-241-0239

Traffic Control Devices- South Division, TXDOT
Maintenance ITS, Pearland, TX Drilled Shaft Assembly
Project Start Date: 09/21/2023 - Project Completion
Date: 09/23/2023

Traffic Control Devices, TXDOT ITS, Seguin, TX Drilled
Shaft Assembly Start Date: June 11, 2024 – Project
Completion Date: June 16, 2024

Traffic Control Devices – North Division – Abilene, TX ITS-
Drill shafts / DMS – Drill Shafts Start Date: 05/07/2025 -
Expected Project Completion Date: 05/12/2025

Zak Dirt, INC.

Hailey, Project Engineer
hsutton@zakdirt.com
Zak Dirt, INC. Boston Avenue Bridge Replacement,
Longmont, CO 2 Bridge Replacements - Rebar
Reinforcement Project Start Date: 11/06/2023 - Project
Completion Date: 08/15/2024

Americom Communication Towers

DaWayne Pennington
936-537-1897
Americom Communication Towers, Las Lomas, TX
Pad & Pier - Rebar Reinforcement Foundation
Start Date: 03/15/2024 – Project Completion Date:
03/19/2024

Master Rebar Tiers, LLC Services

Master Rebar Tiers, LLC specializes in the
following:

Rebar Reinforcement
Rebar Placement
Pad & Pier
Drill Shafts
Road & Bridge – Rebar Replacement

NAICS

NAICS

237310 - Highway, Street, and Bridge Construction
238910 – Drilled Shaft (i.e., drilled building
foundations) construction

Insurance Coverage

\$1 M Commercial General Liability

Tax ID#	UEI #	DUNS #
86-2827389	UQKVF1UPNQM3	11-801-4623

CERTIFICATIONS & RECOGNITIONS

City of Houston – WBE, MBE, SBE, DBE
Houston Metropolitan Transit Authority – SBE
Port of Houston – WBE, MBE, SBE

Industries Served

Residential & Commercial

Geographic Reach

Houston, Texas
Texas, Colorado

CLIENTS

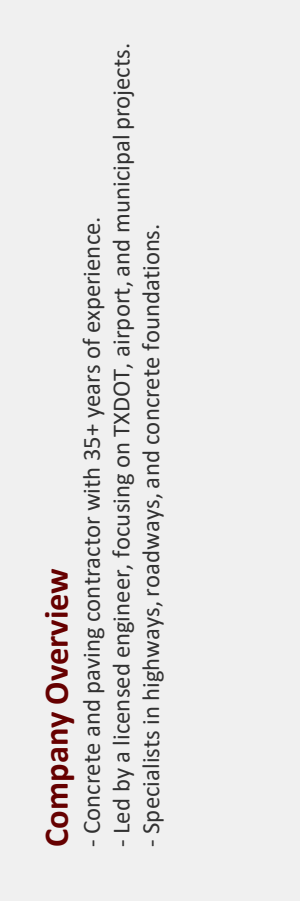


GRAY HORSE PAVING | CAPABILITY STATEMENT



Company Overview

- Concrete and paving contractor with 35+ years of experience.
- Led by a licensed engineer, focusing on TXDOT, airport, and municipal projects.
- Specialists in highways, roadways, and concrete foundations.



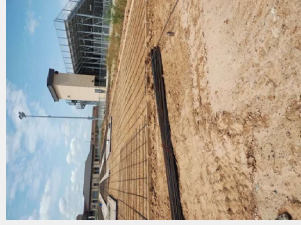
Core Competencies

- Concrete paving, curb & gutter, sidewalks, ADA ramps
- TXDOT and airport paving compliance
- Government and commercial foundations
- QA/QC and project compliance management
- Public infrastructure and highway construction



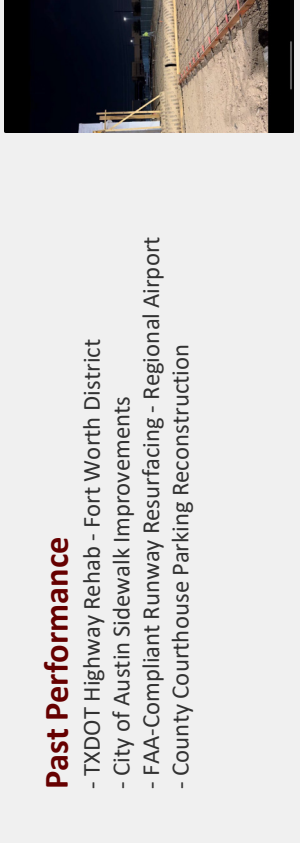
Differentiators

- 35+ years of engineering and field leadership
- Licensed engineering oversight for compliance
- Trusted by TXDOT, FAA, and municipalities
- Proven quality, safety, and performance standards



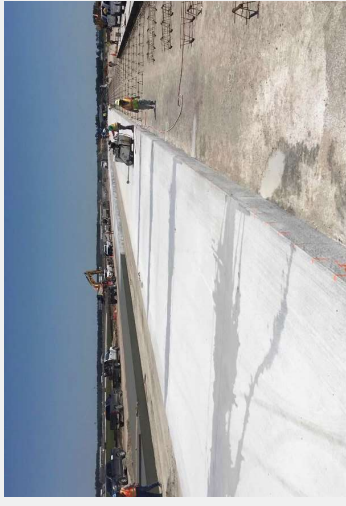
Past Performance

- TXDOT Highway Rehab - Fort Worth District
- City of Austin Sidewalk Improvements
- FAA-Compliant Runway Resurfacing - Regional Airport
- County Courthouse Parking Reconstruction



Company Data

- Business Name: Gray Horse Paving
- Years in Business: 35+
- Certifications: DBE, SBE, HUB (pending)
- Primary NAICS: 237310 | Secondary NAICS: 238110
- Bonding: Available upon request
- Insurance: \$1M GL, Auto, WC
- Location: Katy, TX
- Contact: CustomerService@grayhorsepaving.com
- Phone: (713) 364-5359
- Website: www.grayhorsepaving.com





CAPABILITY STATEMENT

Dominus Gray is a Service-Disabled Veteran Owned Business (SDVOB) and Minority Owned Business Enterprise (MBE) that specializes in providing cybersecurity consulting services to the local, state, and the federal government as well as the SMB Marketplace. Our service solutions provide value through assessing, monitoring, and aligning cybersecurity best practices and principles with priority business goals to achieve proactive risk reduction, technology cost savings, and sustained protection of digital assets.

NAICS CODES

541611 : General Management Consulting Services
611430 : Professional & Management Training
541618 : Other Management Consulting Services
541519 : Other Computer Related Services
561311 : Employment Placement Services

PSC CODES

D310: Cybersecurity and Data Backup
R408: Program Management/Support Services
7030: Information Technology Software
R499: Other Professional Services

NIGP CODES

918-90: Strategic Technology Planning and Consulting
918-71: IT Consulting
918-29: Computer Software Consulting
920-91: Software Services, Including Cloud-Based
920-91: Training, Computer-Based
958-23: Computer Management Services

DUNS # 117665030

FEIN: 85-2775046

CAGE CODE: 8RB45

SERVICE OFFERINGS & TECHNOLOGY SOLUTIONS

DIVERSIFIED CYBERSECURITY & IT STAFFING

Dominus Gray specializes in the recruitment, retention, and training of diverse talent to enhance employers strategic D&I initiatives and business goals. We foster relationships with veterans, minorities, and the disabled community to support individual's career path to secure access to opportunity to the cybersecurity and IT workforce.

CYBERSECURITY MONITORING

Dominus Gray provides affordable cybersecurity monitoring services to SMB clients that lack in house cybersecurity expertise and desires advanced reporting on internal data and devices to support regulatory compliance and digital asset protection.

ENTERPRISE SECURITY SERVICES

- CMMC Pre-Assessments & Remediation
- Cybersecurity Audits Readiness
- Gap Analysis & Cybersecurity Assessments
- Patch & Vulnerability Management
- Security Controls Testing & Assurance
- Cyber Policy & Process Development
- Cyber Program Development & Planning
- Assessments SOX | SOC 1 | SOC 2
- RMF | CSF | ISO | NIST | CMMI
- IT Project & Program Management
- Risk Assessments
- Security Monitoring

PAST PERFORMANCE CLIENTS



CERTIFICATIONS & CHANNEL PARTNERS





**GUARDIAN
ENGINEERING**



Mark K. Harris | Procurement
info@guardianengent.com

CERTIFICATIONS

Service-Disabled Veteran-Owned Small Business (SDVOSB)
Disadvantaged Business Enterprise (DBE)
Minority Business Enterprise (MBE)
Small Business Enterprise (SBE)
Historically Underutilized Business (HUB)

REFERENCES/PAST PERFORMANCE

Alloy Mechanical, Inc.

Don Doran, Vice President
don.duran@alloymechanicalinc.com

Ocean Point Terminals

Marlin Gwei, Manager, Capital Projects
mgwei@opterminals.com

Unipeac America, Inc.

Huanyu (Michael) Zhao, Business Development
zhaohuanyu@unipecam.com



COMPANY SERVICES

Guardian Engineering Enterprises, LLC is a multidisciplinary engineering and architecture firm with extensive experience serving the data center, marine, energy, rail, and industrial infrastructure sectors. The company provides comprehensive engineering disciplines, specialized project management, and infrastructure integrity assessments. Guardian Engineering utilizes advanced engineering techniques to deliver innovative solutions while maintaining the highest reliability, efficiency, and quality standards. As a certified MBE, SDVOSB, DBE, SBE, and HUB, the company brings diversity and specialized expertise to a wide range of engineering projects

CODES

NAICS

541330 – Engineering
541310 – Architecture
541490 - Specialized Design Services
541618 - Management Consulting
237990 - Other Heavy and Civil Engineering Construction
236220 - Commercial & Industrial Construction
541611 - Administrative Management and General Management Consulting Services

Insurance Coverage

\$2M General Liability **\$1M Auto**
\$3M Professional Liability **\$5M Umbrella**

Tax ID#	CAGE CODE	DUNS #
93-1985552	9NR22	92-894-3021

Industries Served

Energy	Oil & Gas	Renewables
Railroad	Manufacturing	Data Centers
Infrastructure	Transportation	Heavy Civil/Structural

Geographic Reach

Nationwide Service
Caribbean & Canada

Sourcing Services

Equipment & Controls
Construction Materials

CLIENTS



14150 Huffmeister Road; Suite 200-112 Cypress, Texas 77429



CAPABILITY STATEMENT



Contact

Mrs. Maria Lopez
President/CEO
Cell Phone: (832) 618-0432
Office Phone: (281) 410-2515
Email: maria@62scs.com

Company Identification

Federal Tax ID#: 47-3529021
DUNS#: 104-817-055
TX Resale Tax ID#: 3-20752-2729-1



Certifications

Metro
Hire Houston First

Insurance Coverage

\$2 Million General Liability

NAICS Codes

237310 Highway, Street, and Bridge Construction
237990 Other Heavy and Civil Engineering Construction
238110 Poured Concrete Foundation and Structure Contractors
238910 Site Preparation Contractors
238990 All Other Specialty Trade Contractors

NIGP Codes

210-55 Paving and Stepping Blocks
755-70 Concrete Finishers
912-40 Demolition Services
913-27 Construction Highway and Road
913-62 Concrete, Pour-in-place, Form, Finish
913-94 Paving and Parking Lot
913-95 Paving and Resurfacing, Highway and Road

SIX2S CONCRETE SERVICES

Introduction

Six2s Concrete Services is a woman owned company. We specialize in providing top-quality concrete solutions for civil, commercial, and residential projects throughout Houston and the surrounding areas. With over 15 years of industry experience, our team of skilled professionals is committed to delivering excellence in every aspect of concrete construction. We are committed to delivering superior craftsmanship, exceptional services, and innovative concrete solutions tailored to meet the needs of our clients.

Core Competencies

- Road Panels
- Driveways
- Sidewalks
- Retaining Walls
- ADA Ramps
- Curbs
- Curb and Gutter
- Demo
- Slope Paving
- Bulkhead Walls
- Steps
- Parking Lot
- Bollards
- Foundations
- Patios

Past Performance

- City Of Houston
- Metro
- City of Sugarland
- Walmart
- K. Hovnanian
- PMG LLC
- Tikon Group Inc.
- McCrory-CTI
- CTC Concrete
- Apex Foundation

Key Differentiators

We Strive to be a business that is deserving long-term partnerships with our clients. More than anything else, we believe in being an ethical, dependable company that focuses on quality.

These are the values we hold ourselves accountable to:

- **Integrity:** we do what we say we will do ethically and professionally building trust with our clients.
- **Honesty:** we communicate honestly, and we will be respectful and fair to all our clients
- **Accountable and responsible:** we take ownership of our performance. We meet our commitments and stand behind our work.
- **Safety and quality:** we adhere to safety protocols and provide ongoing job training.
- **Take ownership:** we deliver consistent results and follow through on every commitment.

Our Concrete Services lay the groundwork for Houston.

Established 2015



PRINTESA

EMR 0.84

Certifications:

MBE # HS25358

HUB # 21546618

CAGE code - 113S3

EIN # 04 381 4130

DUNS # 07-612-6090

SAM UEI #

FT8RM99FHCM5

16949 N. Eldridge

suite 1004-770

Tomball, TX 77377

(800) 232-9419

www.printesahomes.com



BIDS

Robert Mason | Director

Direct: (248) 403-3594

info@printesahomes.com

Printesa Capabilities Matrix

PRINTESA Brings Tailored Solutions to Management Consulting and Electrical Services



Electrical Services

Delivering **full electrical solutions** from design-build to tenant improvements and LED retrofits.

Key Services:

- New Construction Electrical Work
- Design-Build Services
- Tenant Improvements
- LED Retrofitting
- Low-Voltage Security Systems

NAICS Codes: 238210, 236115, 236116, 236220

NIGP Codes: 910-82, 909-23, 909-24, 909-21

Differentiators:

- Self-perform ≥ 95% of work
- Comprehensive Electrical Services
- Dedicated Service Team



Management Consulting

Partnering with clients to drive **cultural transformation** and sustainable **high-performance**.

Key Services:

- Operations & Process Optimization
- Maintenance & Reliability Growth
- HSE Management & Training
- Strategic Alignment, Readiness & Execution for EPC/Design Builds, Out of Services and Turnarounds

NAICS Codes: 541611, 541618, 541690, 561210, 541614, 531390

NIGP Codes: 918-75, 918-83, 918-92, 910-03, 918-46, 958-83

Differentiators:

- Embedded Performance Partners
- High-Performance Team Building
- Long-Term Sustainable Solutions



Principal Results & References

76 **\$3.2B**

PROGRAMS **VALUE CREATED**

Awards:

- 2025 Best of Tomball Home Builder
- City of Detroit Impact of the Year
- Chrysler Powertrain Excellence
- RLG Business Development Award
- Global Best of the Best Nominee
- Daimler Black Belt Champion
- National Research Council Grantee

References:

Jerry DeSalvo
LyondellBasell
281.705.9098

Mike Arnett
Fluor Corp.
943.973.2735

Tyler Slobagan
General Electric
346.804.9742

Justin Garner
ConocoPhillips
713.516.3651



Principal's Past Clients:





COMMITTED TO EXCELLENCE

CONTRACTOR PROFILE

Physical Address

3310 Cedar Hill Ln. Houston TX 77093

Contact Information:

Jesus Prieto, President and CEO

Local Phone: (832)-782-7924

Email: jprieto@arsconstruct.com

Website: <https://www.arsconstruct.com>

Government Contractor Identification

FED TAX ID (EIN#): 93-3658342

SAM UEI#: P9YFU14ZMFJ5

DUNS#: 010544066

TX RESALE TAXPAYER #: 32091864853

NAICS#: 237110, 237310, 238110

Minority Business Certifications

- TXHUB – Texas HUB
- MBE – Minority Business Enterprise
- SBE – Small Business Enterprise



Our Partners:



Memberships:



CAPABILITY STATEMENT

COMPANY DESCRIPTION

ARS Construction LLC is a certified MBE, SBE, and HUB firm specializing in concrete, storm sewer, water line, and sanitary sewer solutions. We proudly serve clients throughout Houston and the surrounding areas, delivering high-quality infrastructure services with precision and expertise.

SERVICES OFFERED

Concrete and asphalt street/road paving

NIGP Code(s): 237310, 238110

Foundations grade beams and piers

NIGP Code(s): 237310

Concrete ADA ramps, curbs, sidewalks, driveways and parking lots

NAICS Code(s): 237310

Concrete headwalls, wingwalls, interceptor structures and slope paving

NAICS Code(s): 237310, 237110

Underground utilities: storm sewer, sanitary sewer and water line

NAICS Code(s): 237110

CONTRACTOR CORE CAPABILITIES

We provide services to various local general contractors and government agencies.

We are covered by the following:

- Insurance Coverage:
 - General Liability - \$1M/2M
 - Commercial Auto - \$1M
 - Workers Comp. - \$1M
- Bond Capacity: \$1.5M
- Our crews are OSHA 10 and Fall Protection Certified





Texas Electrical and Mechanical Solutions is like a personal trainer for your building's energy performance.

TEXAS ELECTRICAL & MECHANICAL SOLUTIONS

Just as a personal trainer helps you optimize your workouts for the best results, Texas Electrical and Mechanical Solutions fine-tunes your building's Electrical and HVAC systems to run at peak efficiency.

By installing energy-efficient equipment and guiding you through Energy Star tax credits, we help you achieve long-term savings and lower energy costs, keeping your building in top shape.

OUR SERVICES

- Electrical (Underground +Utilities)
- Mechanical
- Plus - Energy Efficient Solutions

NAICS CODES

- 238210, 811310
- 238220

NIGP CODES

- 031 00 , 928 38
- 910 00

REFERENCES

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(225) 733-0930

william@empowercdc.org

Guardian Engineering Enterprises

Mark Harris

832-720-7227

mharris@guardianengent.com

City Of Houston

Rodney Henderson

832-752-4096

rodneymetalworks@yahoo.com

CREDENTIALS

Master Electrician
HVACR Contractor



CERTIFICATIONS/MEMBERSHIPS

HIRE HOUSTON FIRST

SECTION 3

HMSDC - MBE

HUB

CMBL

City of Houston -

MBE/WBE/SBE/PDBE

Port Houston - SBE

Metro - SBE

41+

Residential - New Construction

20+

Electrical - New Construction and Commercial Facilities

23+

Commercial Facilities

\$185,500+

Energy Efficient Eligible Tax Credits and Rebates



info@txempsol.com



txempsol.com



Harris County - Fort Bend - Brazoria



CAPABILITY STATEMENT

**ROSE-VILLACORTE
ARCHITECTURE LLC**
EST. SEPT. 18, 2018



Timothy Paul Rose,
Architect AIA, Owner

Armand Villacorte
Chief Operating Officer



CERTIFICATIONS

HUB: 1831934152700

Metro SBE: 4070 | **Houstonfirst**

→ Mission Statement

We are dedicated to providing comprehensive architectural services designed to create functional, aesthetically compelling spaces that enhance the human experience and support productivity of our clients' projects. Our approach integrates thoughtful design, technical expertise, and a deep understanding of user needs to deliver environments that are both beautiful and purposeful.

→ Architectural Services Overview

- ▶ Design, Site Planning, Site Assessments, Construction Documents, Construction Administration, Code Consulting, Renovation, Space Planning, and Interiors.
- ▶ Feasibility, Consultation, Survey, Permitting, Site and Facility Assessment.

→ Competitive Advantages

- ▶ Turn-key services from concept to occupancy
- ▶ One-on-one Customer Service
- ▶ Fiscally responsible & budget adherent
- ▶ Attention to detail & problem solving

20+ Years of Project Management

300+ Projects Completed

25+ Years in the Industry

15 Staff/ Architects

\$56 Million+ Construction

\$500K+ to minority owned small businesses

→ Licenses by State

AL	GA	LA	MO	NC	UT
AZ	GU	ME	MS	OH	WI
AR	HI	MD	MT	OK	
CO	ID	MI	NH	SC	
FL	KS	MN	NM	TX	

→ Government ID's

DUNS #: 11670087
Tax ID: 83-1934152
UEI #: H3XUNLZLM5J9
CAGE Code: 8PUA7

→ Clients & Affiliations

→ NIGP

90607	90642
90610	90612
90619	90624
90627	90660
90628	90662
90640	90668
90657	90670
90658	90714
90659	90735
90630	90738
90683	90775
90672	

→ NAICS

23	871200
53	54

→ Multilingual

English
Tagalog
Vietnamese

→ Insurance

General Liability - \$1,000,000
PLEO - \$2,000,000
Workers Comp. - \$100,000

WEB



EMAIL



Dwelling Place Church



5300 Hollister St. Suite 210
Houston, TX. USA, 77040

346-498-3808 | 346-432-0300
marketing@rvaarch.com
www.rvaarch.com



www.projectrehou.com

capabilities statement

INTEGRATED DESIGN + BUILD SERVICES

- Design/Build Delivery
- Architectural Design & Construction Documents
- Construction Administration & Permitting
- Feasibility Studies & Site Conditions Assessments
- Coordinated Design Process

SPECIALIZED SYSTEMS EXPERTISE

- Airport Baggage Systems
- Transit Bridges, Boarding & Sky Bridges
- Aviation Design & Terminal Infrastructure
- IT, IDF & Security System Design
- Interior Design for Concourse Environments, Electrical Switchgear
- Life Safety & Fire Suppression System Design



Deliverable: Concept to Completion

Project RE delivers precision, creativity, and leadership across complex builds and design initiatives. We bring a proven record of success across public and private sectors. Our team integrates design excellence with project execution from early feasibility and enabling package design through ribbon cutting.

+EIN: 93-1955451

Woman-Owned Business

www.projectrehou.com

Phone: 409-221-0428

info@projectrehou.com



Project [re] by
the [years]:

8

International
Airport (IAH)

4

Fitness Centers

4

Restaurants

4

Senior Living
Facility

2

Dog Park + Bar

+\$200M

+20 YEARS

+20 PROJECTS



DESIGN & BUILD
PROJECT MANAGEMENT
CONSTRUCTION ADMINISTRATION



NAICS

90638 - General Construction, Architectural
90607 - Architect Services, Professional
92517 - Civil Engineering
92533 - Engineering Services, Professional
90610 - Airport Facility Planning and Design
95826 - Construction Management Services
91842 - Engineering Consulting
236220 - Commercial and Institutional
Building Construction
541611 - Administrative and General
Management Consulting Services

NIGP

236220 - Commercial and Institutional
Building Construction
541310 - Architectural Services
541330 - Engineering Services
541611 - Administrative and Management
Consulting Services
541490 - Specialized Design Services
488119 - Airport Operations

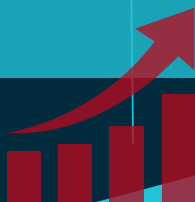
Mega-transport &
Infrastructure
Expertise/Aviation

Principal Owners:

Sarah Kataka

Mandy Salisbury

Michael DeTerlizzi



BRINGING LIFE TO THE OLD, THE NEW, AND THE UNSEEN.

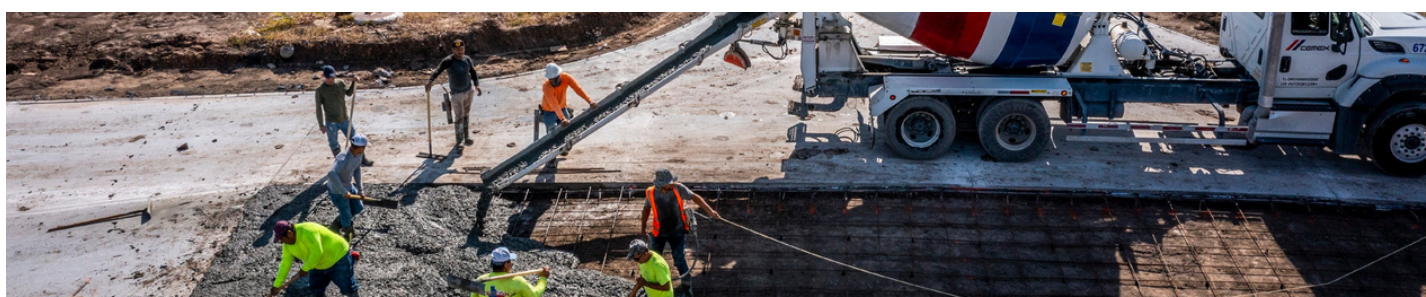
Associated Testing Laboratories (ATL) is a Texas-based, accredited, multi-discipline, engineering and testing firm established in 1959. As one of the first testing firms in Houston, ATL has continued to improve and expand with modern technology and has become a high-performance, customer service oriented firm. ATL prides itself with a highly educated, responsive, knowledgeable, and experienced staff of Registered Professional Engineers, Environmental Professionals, Certified Field and Laboratory Technicians, and Qualified Administrative Personnel that are dedicated to quality and customer service at a competitive rate within the marketplace.

**CONSTRUCTION MATERIALS
TESTING & INSPECTION**

GEOTECHNICAL ENGINEERING

ENVIRONMENTAL ENGINEERING

CONSTRUCTION MANAGEMENT



CERTIFICATIONS & MEMBERSHIPS

- Historically Underutilized Business
- Disadvantaged Business Enterprise
- Minority Business Enterprise
- Port of Houston - Small Business
- METRO - Small Business
- Woman Owned Small Business
- City of Houston Special Inspection

**TOMBALL PARKWAY
(SH 249)**



**HOUSTON SHIP CHANNEL
BRIDGE**



PROJECT HUNTING



ACCREDITATIONS

A2LA Accreditation for Construction
Materials Testing A2LA Accreditation for
Geotechnical Testing
USACE Laboratory Validation

NAICS

541380
541330

CAGE/NCAGE

0M3G3

DUNS

059329813



Profesa, LLC

Michael Washington, PhD

PHONE: (713) 213 5456
LINKEDIN: [linkedin.com/in/michael-washington](https://www.linkedin.com/in/michael-washington)
EMAIL: experts@teamprofesa.com
Web: www.teamprofesa.com



We have created our own unique tools to assess standard operating procedures and maturity matrices. Additionally, we hold a license for the ISO (International Organization for Standardization) Standard # 30,415, instructional guidelines to align any organization with the global standard to develop efficient, sustainable, and equitable business practices. This Standard, along with a combination of premier

operational excellence philosophies, form the foundation of how we contextualize and approach problem-solving. These methods allow us to specify our global and national industry perspectives to the local business ecology and create a systemic perspective of your organizational strengths and actionable growth opportunities.

REFERENCES

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Phone: (806) 930-6295

Email: Gregory.weber@fidelis-assoc.com

Chanin Kelly-Rae Consulting, LLC.

Email: grow@chaninkellyrae.com

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Elliot Management Group

Email: hdelliott2002@yahoo.com

Phone: (513) 520-7993

Industries Served

Government
Manufacturing
Engineering
Education

Consumer products
Non-profits
Petroleum
Supply Chain

Geographic Reach

Service both domestic and international
Houston-based

Continuous Improvement Consulting

Our organization leverages decades of expertise in supply chain operational excellence, diversity equity and inclusion policy assessment, and performance improvement, leadership development and coaching.

CODES

NAICS

541611 - Business management, Start-up, Strategic planning, Reorganization

541614 - Operations consulting services

611430 - Professional and management development training

541614 - Efficiency management, inventory planning and management, logistics and supply chain management consulting services

541612 - Organizational development

541690 - Safety consulting services

541330 - Engineering consulting services

NIGP

918-90 - Strategic planning consulting

918-75 - Management consulting

918-83 - Organizational development consulting

918-88 - Quality assurance and control consulting

918-38 - Education and training consulting

918-79 - Minority, women, and small business consulting

918-87 - Procurement consulting

918-70 - Inventory consulting

918-82 - Scientific and technical consulting

CERTIFICATIONS

Lean Six Sigma – Black Belt

Total Quality Management

ISO 30,415 Certified

HSSE Certified

CLIENTS





NRG Freight & Logistics, LLC
 Contact Information
 Kedrick Winfield
 info@nrg-xl.com
 Office: 281-627-6454

Capability Statement

Company Data

Duns: 084626737
 Cage Code: 9CV97
 EIN: 47-4496971

NAICS Codes:

484110 General Freight
 Trucking, Local
 484121 General Freight
 Trucking, Long-
 Distance, Truckload
 484122 General Freight
 Trucking, Long-
 Distance, Less Than
 Truckload
 484220 Specialized
 Freight (except
 Used Goods)
 Trucking, Local
 484230 Specialized
 Freight (except
 Used Goods), Long-
 Distance
 488510 Freight
 Transportation
 Arrangement

NIGP Codes:

906-34
 Material Handling
 962-39
 Hauling Services
 Export/Import

Certifications

DBE / ACDBE
 MBE / SBE / PDBE
 HUB (State of Texas)
 SDVOSB (Pending)

Business Summary:

NRG Freight & Logistics is a locally owned and operated dump truck company serving the Greater Houston area. With a commitment to reliability, efficiency, and safety, we specialize in providing high-quality hauling and transportation services for various specialties including:

- ✓ Aggregates
- ✓ Construction Debris Removal
- ✓ Site Clearing and Grading
- ✓ Demolition Waste Transportation
- ✓ Material Delivery for Construction Projects
- ✓ Emergency Response Hauling

Core Competencies

- ✓ Dependable hauling services tailored to meet the needs of our clients
- ✓ Flexibility and adaptivity serving the dynamic nature of clients' projects
- ✓ Safety first approach where strict protocols and regulations mitigate risks, ensuring the well-being of our employees, clients, and community
- ✓ Customer satisfaction in our aim to exceed expectations, maintaining open communication, and providing tailored solutions to project needs

Differentiators

Professional drivers (Class A, Class B, Hazardous Materials, Tanker, TWIC)
 Clark Construction (SPP) Strategic Partnership Program Graduate
 U.S. Veteran with 8+ years military experience in personnel administration and logistics management
 Coordinate transportation for U.S. military personnel and equipment
 Current Government Security Clearance
 Direct strategic deployment operations

Past Performance

- ✓ Pate Garver, Houston, TX
- ✓ Jewell Concrete, Waco, TX
- ✓ Houston Public Works, TX
- ✓ Red River Brick, Elgin, TX
- ✓ Meritage Homes, Houston, TX
- ✓ Cooper Stone, Jarrell, TX







THANK YOU

Thank you to the following
Port Houston staff and
Subject Matter Experts:

PRESENTERS

Building Financial Capacity

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Irvin Williams - Panelist

*VP, Business Development Officer Small Business
Lending – The Bancorp*
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Bonding, Surety, and Risk Management

Valerie Maher

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Phil Richey

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Jason Valle

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Johnte Archer

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Capability Statement Workshop

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www.b2gvictory.com

Susan Repka

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Sommer Freeman

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Soledad Tanner

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Soledad@soledadtanner.com
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Project and Construction Management

Ross Talbot

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Panel with Primes

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Mick Doherty

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Jim Boyd

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Brenda Ruiz

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Charles Jackson

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James O'Brien

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Ross Talbot

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Trae Camble

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Bayport Bus Tour

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Richard McCalla

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Cody Young

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Networking Boat Tour

Leticia Garza

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Karmi Schickel

Fork & Flavor Catering
(832) 615-2355
Karmi@forkandflavorcatering.com

Boat Tour and Graduation Caterer

Special Thanks

Special thanks to the Marketing, and Inclusive Sourcing team.

Success Stories



Small Business Spotlight: Environeer's Growth Through Opportunity U

Environeer, a veteran-owned environmental consulting firm founded in 2018, specializes in EHS permitting and compliance for industries like oil and gas, real estate, and manufacturing. Like many small businesses, Environeer initially faced challenges navigating government contracts and the bidding process.

That changed after graduating from Port Houston's Opportunity U program in 2021. CEO Michael Zhang credits the program for strengthening the company's business fundamentals, increasing bankability, and providing valuable networking and mentorship opportunities.

Since completing the program, Environeer has contributed to projects such as an executive study on water systems along Buffalo Bayou and is now an environmental subcontractor for the Houston Ship Channel Expansion – Project 11. The firm continues to grow, with plans to become a Prime contractor and support other small, minority, and women-owned businesses (S/MWBEs).

Zhang's advice for future participants:

“Be a social SpongeBob.

Learn, network, and build relationships.”



Building Pathways: GRiS Engineering's Growth Through Opportunity U

After raising four children and over 30 years of marriage, Griselda Gonzales, P.E., launched **GRiS Engineering** in 2021 to pursue her passion for civil engineering and community impact. Despite her expertise, she initially struggled to connect with large public entities like Port Houston.

Everything changed with the Opportunity U program. Gonzales gained critical insights into Port Houston's procurement process and made direct connections with prime contractors. This access led to a collaboration with Jacobs and a submitted RFQ response—her first step into larger opportunities.

Since completing the program, GRiS Engineering has secured an on-call contract with Port Houston and is now regularly invited to join teams responding to RFQs. "Now, I'm not just learning how to do business as a Prime—I'm doing it," Gonzales said.

Her advice to future participants:

*"It's not just a program—
it's a pathway."*

The Opportunity U program is a testament to the power of targeted, practical education and mentorship in transforming small, minority, and woman-owned businesses. By equipping S/MWBEs with the skills, knowledge, and networks they need, the program helps ensure these businesses are not just participants but competitive contenders in the procurement landscape. As graduates continue to secure prime contracts and expand their horizons, the ripple effects of Opportunity U's success will be felt across the entire Houston business community.





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