

### Monthly Comparative Statistics

|                       | <u>Mar-19</u>    | <u>Feb-19</u>    | <u>Variance</u> | <u>Mar-18</u>    | <u>Variance</u> | <u>YTD</u>       |                  | <u>Variance</u> |
|-----------------------|------------------|------------------|-----------------|------------------|-----------------|------------------|------------------|-----------------|
|                       |                  |                  |                 |                  |                 | <u>2019</u>      | <u>2018</u>      |                 |
| <b>Tonnage</b>        |                  |                  |                 |                  |                 |                  |                  |                 |
| General Import        | 372,424          | 342,801          | 9%              | 474,969          | -22%            | 1,168,338        | 1,331,779        | -12%            |
| Steel Import          | 296,471          | 345,873          | -14%            | 343,924          | -14%            | 1,045,130        | 862,397          | 21%             |
| Container Import      | <u>1,267,538</u> | <u>905,542</u>   | 40%             | <u>1,066,421</u> | 19%             | <u>3,206,071</u> | <u>2,963,788</u> | 8%              |
| Total Import          | 1,936,433        | 1,594,216        | 21%             | 1,885,314        | 3%              | 5,419,539        | 5,157,964        | 5%              |
| <b>Tonnage</b>        |                  |                  |                 |                  |                 |                  |                  |                 |
| General Export        | 771,221          | 687,613          | 12%             | 924,862          | -17%            | 2,451,428        | 2,696,759        | -9%             |
| Steel Export          | 8,681            | 4,766            | 82%             | 6,130            | 42%             | 14,803           | 12,550           | 18%             |
| Container Export      | <u>1,456,297</u> | <u>1,061,565</u> | 37%             | <u>1,191,405</u> | 22%             | <u>3,625,954</u> | <u>3,158,229</u> | 15%             |
| Total Export          | 2,236,199        | 1,753,944        | 27%             | 2,122,397        | 5%              | 6,092,185        | 5,867,538        | 4%              |
| Total Revenue Tonnage | 4,172,632        | 3,348,160        | 25%             | 4,007,711        | 4%              | 11,511,724       | 11,025,502       | 4%              |
| <b>TEUs</b>           |                  |                  |                 |                  |                 |                  |                  |                 |
| Import                | 144,937          | 96,712           | 50%             | 115,306          | 26%             | 347,942          | 305,799          | 14%             |
| Export                | <u>135,784</u>   | <u>101,782</u>   | 33%             | <u>113,852</u>   | 19%             | <u>346,225</u>   | <u>311,676</u>   | 11%             |
| Total                 | 280,721          | 198,494          | 41%             | 229,158          | 23%             | 694,167          | 617,475          | 12%             |
| <b>TEUs</b>           |                  |                  |                 |                  |                 |                  |                  |                 |
| Full Import           | 109,604          | 86,953           | 26%             | 94,185           | 16%             | 291,875          | 268,427          | 9%              |
| Full Export           | 118,295          | 86,460           | 37%             | 96,631           | 22%             | 292,716          | 253,383          | 16%             |
| Empty Import          | 35,333           | 9,759            | 262%            | 21,121           | 67%             | 56,067           | 37,372           | 50%             |
| Empty Export          | <u>17,489</u>    | <u>15,322</u>    | 14%             | <u>17,221</u>    | 2%              | <u>53,509</u>    | <u>58,293</u>    | -8%             |
| Total                 | 280,721          | 198,494          | 41%             | 229,158          | 23%             | 694,167          | 617,475          | 12%             |
| POH/PHA Vessel Total  | 629              | 584              | 8%              | 799              | -21%            | 1,914            | 2,077            | -8%             |
| PHA Barges Total      | 281              | 322              | -13%            | 350              | -20%            | 995              | 980              | 2%              |

|   | <u>YTD - March '19</u> |             | <u>Variance</u> |
|---|------------------------|-------------|-----------------|
|   | <u>2019</u>            | <u>2018</u> |                 |
| Total Steel Tonnage import & export           | 1,059,933              | 874,947     | 21%             |
| Full Loaded Container Tonnage Import & Export | 6,581,362              | 5,904,521   | 11%             |
| Total Container Tonnage Import/Export/Empty   | 6,832,025              | 6,122,017   | 12%             |
| Full Loaded Container TEU Import & Export     | 584,591                | 521,810     | 12%             |
| Total Empty TEU Import & Export               | 109,576                | 95,665      | 15%             |